

The sector is also open to the creation of partnerships and joint ventures, as is demonstrated by the various existing and emerging foreign business actors in various projects (such as the various oil and gas pipelines in the country). See section 5 for further information on gas pipelines, *et. al.*

To a lesser extent, there might exist certain needs for qualified personnel and training in specific cases although the sector does not seem to demonstrate any particular deficiencies in manpower or know-how, in general.

The tables in this section summarize business opportunities and projects within the sector.

Business Opportunity Areas

area/activity	opportunities
Refining Plants	Both existing and upcoming plants may require spare parts, equipment. Construction (for possible third refinery), engineering and design services.
Pipeline network expansion.	Construction technology, engineering, equipment, parts.
Exploration and exploitation	Technology for exploration and exploitation activities, equipment, personnel.
Personnel	Possibly necessary in certain cases, but no marked need presently.

In sum, the economic climate, marked by growth and intense activity in a variety of sectors; and the business climate, based unequivocally on free-market principles, offer competitive businesses and investors clear opportunities in a variety of areas within the Chilean economy. The oil sector, hence, may prove to be an interesting area for Canadian business to review and consider.