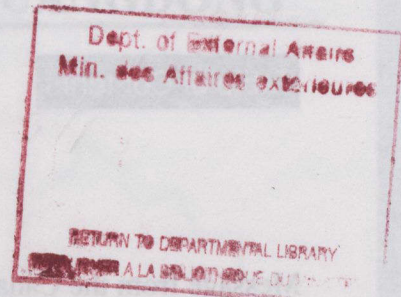


Canadian Consulate General



Consulat Général du Canada



Dear Friends,

South China is one of the fastest growing regions in the world. It encompasses the four provinces of Guangdong (粤), Guangxi (桂), Fujian (闽), and Hainan (琼).

In particular, Guangdong is China's wealthiest and most productive province. Guangdong leads the country in trade and utilizes the highest amount of foreign capital.

Foreign investment was first established in China through the south, more specifically through Guangdong and Fujian. Since then, Guangdong and Fujian have remained a gateway to the mainland. For over two centuries, Guangzhou has been called the Nan Da Men (Great South Gate).

For Canadian firms pondering the possibility of success in the South China Market, the **Focus on South China** publication should be a valuable business tool. It provides market profiles on each of the four provinces of Guangdong, Guangxi, Fujian and Hainan, including the current business environment, foreign investment trends, trade activities, opportunities for Canadian firms, and linkages with Canadian organizations.

This publication, created with the assistance of the Canadian Business Forum in Guangzhou, is our first attempt, and certainly not our last. We value your comments and suggestions for future editions. Welcome to South China!

Paul S. H. Lau

Consul General of Canada in Guangzhou

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