arrange for assistance from the trade commissioners in Ottawa and trade officers abroad. Contact the International Trade Centre nearest you.

World Information Network for Exports (WIN Exports) is a computerbased information system designed by DFAIT to help Canada's trade development officers abroad match foreign needs to Canadian capabilities. It provides users with information on the capabilities, experience and interests of more than 24,000 Canadian exporters. For general information, call (613) 944-4WIN (4946); to register on WIN Exports, call (613) 996-2057, or fax 1-800-667-3802 or (613) 944-1078.

Program for Export Market Development (PEMD)

PEMD is DFAIT's primary export promotion program. It supports a variety of activities to help Canadian companies expand into export markets. PEMD shares up to 50 percent of eligible expenses. Program financial assistance is a repayable contribution, not a grant, and must be approved in advance. For general information, call the InfoCentre at 1-800-267-8376. For applications for assistance through this program, call the International Trade Centre nearest you. In Quebec, PEMD is administered by the 13 regional offices of the Federal Office of Regional Development (FORD Q).

Industry Canada

Fashion, Leisure and Household Products Branch Industry Canada 1 Front Street West Fourth Floor Toronto, ON M5J 1A5 Tel.: (416) 973-5192 Fax: (416) 973-5131



Canadian International Development Agency (CIDA)

CIDA is an important possible source of financing for Canadian ventures in Mexico. A special fund is available through CIDA under the Industrial Cooperation Program (INC). This program provides financial contributions to stimulate Canadian privatesector involvement in developing countries by supporting long-term business relationships such as joint ventures and licensing arrangements. For more information, call (819) 997-7905, or fax (819) 953-5024.

Export Development Corporation (EDC)

EDC helps Canadian exporters compete in world markets by providing a wide range of financial and risk management services, including export credit insurance, financing to foreign buyers of Canadian goods and services, and guarantees.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. For information on the full range of EDC services, call (613) 598-2500, or fax (613) 598-6858.

Revenue Canada

Revenue Canada, Trade Administration Branch provides service in English, French and Spanish. Revenue Canada publications and customs notices are also available by calling or faxing the NAFTA Information Desk: 1-800-661-6121 or (613) 941-0965; fax: (613) 952-0022.

Business and Professional Associations

Gift Packaging and Greeting Card Association of Canada 501 Consumers Road Willowdale, ON M2J 1P6 Tel.: (416) 492-1300 Fax: (416) 494-0027

Canadian Council for the Americas

Executive Offices 360 Bay Street Suite 300 Toronto, ON M5H 2V6 Tel.: (416) 367-4313 Fax: (416) 367-5460

Alliance of Manufacturers and Exporters Canada

99 Bank Street Suite 250 Ottawa, ON K1P 6B9 Tel.: (613) 238-8888 Fax: (613) 563-9218

Alliance of Manufacturers and

Exporters Canada 75 International Boulevard Fourth Floor Etobicoke, ON M9W 6L9 Tel.: (416) 798-8000 Fax: (416) 798-8050

The Canadian Chamber of Commerce

55 Metcalfe Street Suite 1160 Ottawa, ON K1P 6N4 Tel.: (613) 238-4000 Fax: (613) 238-7643

Forum for International Trade and

Training Inc. 155 Queen Street Suite 608 Ottawa, ON K1P 6L1 Tel.: (613) 230-3553 Fax: (613) 230-6808

Language Information Centre 240 Sparks Street RPO

240 Sparks Street RPO Box 55011 Ottawa, ON K1P 1A1 Tel.: (613) 523-3510

Open Bidding Service P.O. Box 22011 Ottawa, ON K1V 0W2 Tel.: 1-800-361-4637 or (613) 737-3374

Canadian Standards Association 178 Rexdale Blvd. Etobicoke, ON M9W 1R3 Tel.: (416) 747-4000 Fax: (416) 747-4149

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