

## CUSTOM STEEL MANUFACTURING LTD

1425 Whyte Avenue  
Winnipeg, Manitoba.  
R3E 1V7

Contact: John Schubert, C.E.O.  
Tel: (204) 783-2272  
Fax: (204) 783-6588

**Keywords:** Repair and overhaul of aerospace components, cabinetry, certified welding and painting and precision sheet metal work. Secondary structures such as UHF radio trays and instrument panels for aircraft.(F-5)

**History:** Incorporated in 1979. The company also operates in a consortium arrangement with three other companies in the production of sophisticated ASW racking and cabinetry.

**Capability/Products:** CNC Punching, CNC Braking, Aerospace and Defence assemblies. Moving equipment and racking for telecommunications products. JIT supplier. Work with exotic materials such as 2024, 6061 and 7075 aluminums as well as some titanium and incolnel. Anodic/chromic conversion coating and certified welding to military standards. Electostatic prime and paint facilities to military standards. Fully functional CAD/CAM interfacing.

**Experience:** F-5 avionics upgrade to supply secondary structures for all cockpit and wiring boxes and panels. The production of EMI/RFI cabinetry for defence programs.

**Current Marketing Activity:** Focussed efforts to promote the company's high quality, competitive and value added features of its sheet metal capabilities.

**Rank Export Countries:** United States.

**Marketing Strategy:** Pursue Aerospace and Defence markets particularly where there are IB or Offset requirements.

**Plant Size:** Manufacturing, 60,00 sq ft. Storage, 1500 sq ft and 10,000 sq ft administrative.

**Average Workforce:** 30-35

**Gross Sales:** \$1.8 million      **Export Sales:** \$400,000

**Qualifications:** ISO 9002, AQUAP-1 less 207, MIL-I-45208-A. CSA Z-299-2 and CWB

**Date:** September 11, 1992