## **Behlen Industries**

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**Export Contact:** 

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## **Marketing Profile**

Behlen Industries commenced their Canadian operations in 1969 at Brandon, Manitoba.

At its 155,000 sq. ft. manufacturing plant in Brandon, and recently expanded operation in Calgary, Alberta, the company manufactures a full range of pre-engineered steel buildings, metal roofing and siding, grain tanks and building components.

Behlen's products are sold through a network of dealers across Canada and North Central United States. They have shipped grain tanks to Algeria, Egypt and most recently to Russia. The company's buildings can be found in Australia, Israel and the Arctic.

The company acts as a manufacturer of these products and does not participate in construction or design work. Its products are manufactured to meet the Canadian or American building codes with the engineering department developing the required procedures to meet CSA certification A660 for pre-engineered buildings. The Behlen facility is rated by the Canadian Welding Bureau as Division 1 CSA Standard W47.1 - 1983.

They are interested in expanding their sales into the United States for the following products: pre-engineered buildings in both rigid frame and stress skin for commercial, industrial, agricultural and recreational application, agricultural grain tanks from 2,000 to 25,000 bushels, and farm quonset storage buildings and straight wall shops.

## Products/Services Available for Export:

Grain Storage Tanks Quonset Farm Buildings Rigid Frame Buildings Stress Skin Steel Buildings