

industries, target particular foreign markets and foreign firms with respect to meeting these needs and involve a means of bringing Canadian companies with needs together with those interested in filling those needs.

Contact: International Trade Centre nearest you or
Export and Investment Programs Division (TPE)
External Affairs and International Trade Canada
125 Sussex Drive
Ottawa, Ontario
K1A 0G2
Telephone: (613) 995-7576
Facsimile: (613) 995-5773

Technology Inflow Program (TIP)

The Technology Inflow Program helps Canadian business acquire foreign technology to develop new Canadian products, processes or services. The program is open to all companies but is intended especially for small and medium-sized firms. Specifically, EAITC helps Canadian companies identify sources for obtaining the technology they need to improve productivity. Also, the Program helps companies to take advantage of opportunities to collaborate with foreign companies.

Under TIP, EAITC also encourages and provides assistance regarding:

- exploratory or longer-term working visits abroad by individual Canadian companies;
- industry-oriented group technology awareness missions abroad organized by Canadian professional or trade associations;
- visits by foreign technical experts to companies in Canada.

In Canada, the Industrial Research Assistance Program (IRAP) is the primary agency which helps companies identify their needs and gain access to TIP funding. For more information: See IRAP listing in your telephone yellow pages under "Technology Assistance".

There are currently 39 EAITC trade offices around the world which provide services under TIP: 16 in the U.S., 15 in Europe and 8 in the Asia Pacific region and the Middle East.

Contact: Science and Technology Division (TDS)
External Affairs and International Trade Canada
125 Sussex Drive
Ottawa, Ontario
K1A 0G2
Telephone: (613) 996-0971
Facsimile: (613) 943-1102

INDUSTRY, SCIENCE AND TECHNOLOGY CANADA

Industry, Science and Technology Canada (ISTC) was created to promote Canada's international competitiveness and excellence in industry, science and technology.

ISTC's main responsibilities are to:

- develop and promote industry and science policies and programs to build a climate for sustainable, long-term economic growth;
- act as a reasoned advocate within the federal government for the interests of the industrial and scientific communities;
- encourage innovation, technology adoption and research and development to improve competitiveness;
- foster and recognize excellence in industry, science and technology;
- support efforts of Canadian businesses to expand domestic and international sales;
- champion the growth of the Canadian scientific community and culture.

From its Headquarters in Ottawa or its regional Business Service Centres, ISTC offers its clients a national and international perspective; access to various trade, marketing, investment and science and technology networks; and various business-oriented services and programs designed to build competitiveness.

Business Opportunities Sourcing System (BOSS)

Business Opportunities Sourcing System contains basic information on over 25,000 Canadian companies. It maintains a computer listing of Canadian manufacturers, international trading houses, freight forwarders and service firms. It has over 6,500 domestic and international users who consult BOSS to locate Canadian suppliers, identify products and services for sourcing, obtain market intelligence and assess market opportunities.

Contact: ISTC Business Service Centre nearest you or
Service to Business Branch
Industry, Science and Technology Canada
235 Queen Street
Ottawa, Ontario
K1A 0H5
Telephone: (613) 954-5048
Facsimile: (613) 954-1894