

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 643-CARACAS

005-COMM. & INFORM. EGP. & SERV
VENEZUELA

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 3 ECONOMIC/COMMERCIAL REPORT ON THE DEVELOPMENT OF
THE VENEZUELAN INFORMATICS INDUSTRY.
- QUARTER: 3 INTRODUCTION OF CDN SOFTWARE TO THE PETROLEUM
INDUSTRY FOR SPECIALIZED APPLICATIONS.
- QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

POST HAS NOW CLEARER IDEA OF WHERE OPPORTUNITIES
LIE FOR CDN COMPANIES.

VARIOUS CDN COMPANIES HAVE CREATED INTEREST FOR
THEIR PRODUCTS WITHIN THE OIL INDUSTRY. SALES
POTENTIAL IS GOOD.