PROGRAM RESULTS: EUROPE

BUSINESS ACTIVITY

During the April - June 1994 period twenty-four posts reported the following business activity:

- 54 EXPORT SALES WORTH \$185.27 MILLION
- 43 NEW BUYING CONNECTIONS / 47 AGENCY AGREEMENTS
- 47 NEW JOINT VENTURES WORTH \$2 MILLION / 7 LICENSING AGREEMENTS WORTH \$0.06 MILLION
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 17 CANADIAN INVESTMENTS IN TERRITORY WORTH \$457.42 MILLION
- 37 TECHNOLOGY TRANSFERS WORTH \$5.58 MILLION

HIGHLIGHTS:

| \$170 | Million Canadian investment in territory for communications (Paris) |
|---------|---|
| \$56.97 | Million new joint venture to set up two shoe factories (Kiev) |
| \$20 | Million Canadian investment in territory for building products (Budapest) |
| \$1.2 | Million sale of Hydrogen generators (Ankara) |

KEY STATISTICS: for the twenty-four posts reporting workload information

Missions Reporting To

| | REPUBLICATION OF THE PERSON OF | RBT | RWT |
|--------------------------|--|-----------|--------------|
| No. Trade Enquiries | Cdn Local | 1955 | 5597 7073 |
| | Local | 830 | 7073 |
| No. Investment Enquiries | Cdn | 24 | 176 |
| | Local | 21 | 330 |
| No. Business Visitors | Cdn Pr / Pub | 346 / 62 | 1256 / 400 |
| | Local Pr / Pub | 356 / 132 | 1639 / 184 |
| | | 1000 | |