

have in Canada and the United States, without any cost to us. We will agree to supply them at the special price. . . .

On receipt of this letter, you might wire me acceptance or refusal. We, of course, have the right to purchase additional sets at the price.

Yours very truly,

Canada Law Book Company, Limited.

Upon receipt of that letter, Mr. Bond, on the 13th of June, 1907, cabled as follows:—

Cromarty, Toronto.

Halsbury's Laws. Agree your modified terms. Writing.

This cablegram was unsigned. It is explained that in business dealings, it is quite usual to omit the signature to such cables. The cable was followed by a letter, dictated by Mr. Bond, and signed by Butterworth & Co., dated June 14th, the material parts of which are as follows:—

THE LAWS OF ENGLAND.

By the Earl of Halsbury and a Distinguished Body of Lawyers.

We are in receipt of your letter of May 21st with reference to the above. Although we think that you should not have had any difficulty in falling in with our proposal, yet we will agree to accept your modification of our terms. The terms between us are now as set out overleaf.

We cabled as requested as follows:—

Cromarty, Toronto. Halsbury's Laws. Agree your modified terms. Writing.

The terms "overleaf" were set forth on a separate sheet accompanying the letter. The following is a copy:—

Arrangements with The Canada Law Book Company, Ltd., for
"Halsbury's Laws of England."

1. This arrangement to be between the Company, if we decide to make one for this undertaking.
2. Sets not to be returned to England.
3. Butterworth & Co. to do their best to prevent sale to Canada.
4. Canada Law Book Company to take four hundred (400) sets within two years in return for the sole agency to Canada and the U.S.A. for five years from date of publication of Volume I. During the said sole agency they to have the right of purchasing additional sets at the same price.
5. Butterworth & Co. to hand over any orders from above territory that they have received.

June 14th, 1907.