

Send in The Cash With  
The Ad. No Credit For  
This Class of Advertising.

# Times and Star Classified Pages

WANT ADS. ON THESE PAGES WILL BE READ BY MORE PEOPLE THAN IN ANY OTHER PAPER IN EASTERN CANADA

One Cent a Word Single Insertions Discount of 33-1/3 Per Cent. on Advs. Running One Week or More, If Paid In Advance—Minimum Charge 25 Cts.

## REAL ESTATE

**FOR SALE**  
We have a few very choice lots, size about 4,000 sq. ft., at Lancaster Heights at the very reasonable price of \$850 each, on easy terms. Water and sewerage connections. Beautiful shade trees and a splendid view from every lot. Car line within stone's throw.

**TO LET**  
Heated rooms, suitable for offices, etc., in Semi-Ready building, corner King and Germain streets. Best location in city. New entrance from Germain street. Rents \$150 a year upwards.

**FOR SALE—TWO FAMILY HOUSE**  
Leasehold, centre of city. Seven rooms each flat; electric lights. On car line. Will pay 15 per cent. on investment. Enquire 17 Harding street. 53456—1-24

**FOR SALE—MODERN 3 FAMILY**  
House and room to build another house. Address B. M. Times Office. 53256—1-23

**SELF-CONTAINED LEASE-HOLD**  
House for sale, 38 Cranston avenue, seven rooms, bath, electric, 40 x 100. Apply on premises, Phone 2891-31. 53450—1-24

## FOR SALE

**HORSES, WAGONS, ETC.**  
**HORSE FOR SALE—FINE TEAVY**  
Bay Horse, J. Roderick & Son, British street. 53578—1-13

**FOR SALE—ONE AUTO SLEIGH**  
cheap. Apply R. W. Carson, 606 Main street, Phone Main 602. T.F.

**FOR SALE—GENERAL**  
No. 1 LOOSE HAY FOR SALE—West 140-11. 53599—1-27

**FOR SALE—ONE WALNUT TABLE**  
Piano, splendid tone, price \$15 cash. Apply Tene, care Times. T.F.

## Evolution of the Newspaper

Defoe Seen as a Pioneer Reporter

Effect of Times of Revolt

Newspaper Activity Has Synchronized With Stirring Periods of Modern History—Change From Pamphlets to Modern Daily

(Philadelphia Ledger)

The evolution of newspapers since the latter half of the 17th century, when publications known as being called newspapers began to appear, has been a gradual democratization of their appeal. It is significant that bursts of journalistic activity have come in times of revolution—that is, in times when the common people realize, or are made to realize, that they amount to something, and are capable of playing a tremendous part in the affairs of city or nation.

On the very day after James II. was driven from his throne, in England's "glorious revolution," three newspapers made their first appearance, and in a few days more than half a dozen new ones. In France, which had its revolution a century later, the beginning of revolt was the beginning of many newspapers—in fact, journalism could hardly be said to have started in Gaul before the appearance of those flaming sheets, whose editors rather regularly ended their careers by peering out the little window of the guillotine.

Defoe's Pioneer Work

It is not generally realized how thorny and stained with blood has been the path of the journalist. It was while he was imprisoned in Newgate for a political offense that Daniel Defoe, pioneer journalist, started his famous paper, the Review, in 1704. Defoe is remarkable use of the infant art of the newspaper, and as we should say today, "editorials," but more particularly because even in his fiction he is the born journalist and the realism of his novels put into our fiction a journalistic note that it has never lost.

Defoe, keen observer, made fiction read like fact. "Robinson Crusoe" is a convincing swing to it as though the writer were recording things that actually occurred. The nervous energy and simplicity of his style is the prototype of the modern reporter's.

Zola, among the moderns, is the nearest approach to the Defoe mixture of literary man and reporter. The Frenchman actually got his inspiration for his most successful novel from the newspapers. He saw that many thousands of persons had never read anything but newspapers. They brought him up on the reports of dire happenings, and Zola simply translated the news of the police court into realistic fiction.

**Society Page Early Feature**  
To get an idea of the early groupings for the form of our papers, conceive a number of little sheets containing only the various "features" that are now com-

**FOR SALE—HOUSE AT FAIR**  
ville Plateau, six rooms and bath, hot and cold water, concrete cellar. Price \$2,250, cash \$300, balance extending over five years. Key and particulars at R. Danham's, Simms street, on property and a splendid view from every lot. Car line within stone's throw.

**FOR SALE—LOTS IN WEST ST.**  
John, central location, Charlotte and Germain streets. Apply to Robertson, 44 1/2 King Square, City. Phone 227-11. 53260—1-27

**FOR SALE—TWO FAMILY HOUSE**  
Leasehold, centre of city. Seven rooms each flat; electric lights. On car line. Will pay 15 per cent. on investment. Enquire 17 Harding street. 53456—1-24

**FOR SALE—MODERN 3 FAMILY**  
House and room to build another house. Address B. M. Times Office. 53256—1-23

**SELF-CONTAINED LEASE-HOLD**  
House for sale, 38 Cranston avenue, seven rooms, bath, electric, 40 x 100. Apply on premises, Phone 2891-31. 53450—1-24

**OAK BED, SPRING AND MATTRESS**  
Phone 3018-31. 53451—1-24

**FOR SALE—BED AND SPRING**  
\$3.50; dining chairs, \$1.25; wardrobe, \$6.00; spring, \$1.50; settee, \$5.00; commode, \$1.50; and a bedstead. All at 100 Main street, 10 Brussels street. 53460—1-24

**GOOD BOARDING, GROCERY AND RESTAURANT**  
For Sale, with beer shop, 18 rooms, two stores facing depot. Best business night in town. Apply 14 Pond street. 53460—1-24

**OPPORTUNITIES FOR GOOD INVESTMENTS**  
Send for magazine "Profitable Investments," free, tells how to make your dollars work. The Hoffman Company, Houston, Tex.

**Business Chances**  
**FOR SALE—QUICK LUNCH AND RESTAURANT**  
In good locality, doing good business. Long lease, reasonable rent. Proprietor leaving town—money talks. Address "Prosperity," Times. 53488—1-25

**TO LET—WAREHOUSES, VARIOUS**  
and good cellar. The building is equipped with electric elevator, electric lights, hot water heating on all floors. There is also a side entrance for goods. The building is well fitted with shelving and especially suitable for wholesale warehouse or factory. Apply to Robert M. Magee, 86 Prince Wm. street. T.F.

**TO LET—ONE STORY WAREHOUSE**  
80 x 100 feet, Forest street, near siding. Address R. O. Box 128. T.F.

**TO LET—TWO BRICK BUILDINGS**  
272 and 274 Prince street. Apply Phone Main 108 or 690. T.F.

**TO LET—SELF-CONTAINED**  
house, 4 Harris street, hot water heating, electric, can be seen Thursday, Friday and Saturday. Apply on premises. 53595—1-30

**WANTED—TO RENT, APRIL 1ST**  
or May 1st, 7 room self-contained second flat, central location. Address Locality, care Times. 53595—1-30

**TO LET—COTTAGE ON MOUNT Pleasant**  
eight rooms, electric, gas stove, hardwood floors, furnace and garden; \$35 per month. Phone Main 108. T.F.

**TO RENT—CLAIMANT HOUSE**  
with store attached, Torriburn, N. B. of these, which Defoe wrote in verse in vindication of William III, no fewer than 80,000 copies were sold in the streets of London—a "circulation" which if repeated today in the same proportion to population would be around the million mark.

**The Thirst for News**  
There was, then, the reading public thirstily awaiting the co-ordinating newspaper which would combine all these fragmentary features. The difficulty that even prominent near the Senus, and with wide circles of friends, had in getting the ordinary news of London—the days of Charles II seem to present-day readers ludicrous. The nine volumes of Pepy's diary are one thing; thirst for news, the sheets that today have been hanging around the vestibules of Whitehall asking questions and being used entirely misinformed by exaggerating friends. The things he believed would cost a reporter his job for outrageous "fakings" if they got into a paper of today. And if his credibility was so abused, how dense must have been the ignorance of the average man!

**Help to Preserve Order**  
One had to go in person to make sure that important events occurred as forecasted. When everybody went to watch an execution or other public treat there was a constant tendency for crowds to gather and crowds becoming mobs. So that, when the fear of bringing the news daily to the citizens was accomplished a notable service toward preserving law and order in communities was rendered, because people could stay peacefully at home and yet keep well informed.

But more important than this was the aid which the combining of the small and special sheets gave to the growth of democracy, for the pamphlets were the personal opinions of enterprising individuals writing on their favorite themes, while the newspapers which succeeded them, in being comprehensive enough to fill the needs of all sorts of people, had to be representative of public opinion. They must be ahead of the times, but they dared not be behind them.

**A Real Artist.**  
Little Mildred—What does B. A. stand for, mamma?  
Mamma—Bachelors or arts, my dear.  
Little Mildred—And what is bachelors?  
Mamma—Any bachelor who is trying to stay in the bachelor class, darling.

## TO LET

**FLATS TO LET**  
**TO LET—FLAT. APPLY 137**  
Broad street, left hand bell. 53684—1-30

**TO LET—SELF-CONTAINED FLAT**  
7 rooms, 41 Garden street. Can be seen any time. 53688—1-29

**FLAT TO LET, 428 DOUGLAS AVE.**  
eight rooms and bath, beautiful bright flat, with latest improvements, electric lights, hardwood floors, hot water heating, rent reasonable for immediate occupancy. Apply Telephone M. 576 and 2146-41, or 5297-11. 53660—1-29

**TO LET—FROM DATE, LOWER**  
Mile House, furnace, electric lights, \$12.00 per month. Apply to L. P. D. Tully, 90 Princess street. 53661—1-29

**TWO SMALL FLATS, 38 BRUSSELS**  
—in good condition. 53659—1-23

**FLAT TO LET CONTAINING SIX**  
rooms and bath, heated, gas stove, electric, hardwood floors. Apply 148 Duke street, or phone Main 108. 53552—1-26

**FLAT, SEVEN ROOMS, SMALL**  
low flat, 80 Chapel. 53553—1-30

**NEW FLAT, 120 LANDSDOWNE**  
Ave. Reduced rate, broken term. Arthur Doyle, 24 St. Patrick street. Phone 2445-11. 53585—2-17

**STORES AND BUILDINGS**  
**STORE TO LET—No. 77 LUDLOW**  
street. Rent Moderate. Sewell Street Flat—To let, lower flat, No. 35 Sewell street. Rent \$20.00—Apply to Taylor, 229 Prince street. Life Bldg. 60 Prince Wm. street. Phone Main 2595. 53597—1-26

**TO LET—WAREHOUSES, VARIOUS**  
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Little Mildred—And what is bachelors?  
Mamma—Any bachelor who is trying to stay in the bachelor class, darling.

**ROOMS TO LET**  
**ROOMS TO LET, HOT WATER**  
heating, electric light, with modern fittings, 39 Carmichael street. 53483—1-25

**LARGE ROOM, 29 PADDOCK ST.**  
53473—1-24

**LARGE ROOM TO LET, ELECTRIC**  
light and bath, well heated, 195/1 Union street. 53458—1-24

**ROOMS WITH OR WITHOUT**  
board, 101 Paradise Row. 53502—2-9

## Shops You Ought To Know!

Designed to Place Before Our Readers The Merchandise, Craftsmanship and Service Offered By Shops and Specialty Stores.

**ASHES REMOVED**  
**ASHES REMOVED PROMPTLY,** 10 cts. barrel. Eastern Ash Co., M. 1539-11. 53043—2-10

**BARGAINS**  
**HEAVY, COMFORTABLE UNDER-**  
wear—Stanfield Blue and Red Label Shirts and Drawers, Atlantic Brand, Heavy Wool Ribbed, Fleece Lined, Penman's Unshrinkable, Wool Socks, Sweaters, Ties, etc., at reasonable prices—J. Morgan & Co., 629 and 638 Main street.

**SHAKER BLANKETS AND COM-**  
fortables, pillow slips and bed spreads, fancy prints and bedding for quilts, at Wetmore's, Garden street.

**OVERCOATS AT MODERATE**  
prices, W. J. Higgins & Co., custom and ready-to-wear clothing, 128 Union street. T.F.

**COAL**  
**COAKLEY COALS CANNOT BE**  
excelled for range or grate. Try a small quantity and convince yourself of its merits. Sole Agent, Jas. W. Carleton, 9 Rodney street, Phones W. 39-21 and W. 37-11.

**T. M. WISTED & CO., 142 ST. PATRICK**  
street. Scotch coal, American anthracite, all sizes. Springhill, Lykens, Valley and Reserve Sydney soft coals also in stock. Broad Cove to arrive. Delivery by parties. Miss Sierwood, Germain street, M. 2710-11. 53578—1-30

**SCOTCH ANTHRACITE COAL**  
now landing, the first since the war began. Phone Main 42. James S. McGivern, 5 Mill street.

**DANCING SCHOOL**  
**CHALET ADVANCED CLASS**  
Tuesday and Saturday. Beginners Thursday. Private lessons by appointment. Private classes instructed. Hall, corner Union and Windsor, West St. Phone Main 42. James S. McGivern, 5 Mill street. 53578—1-30

**DRINK AND DRUG CURES**  
**THE GATLIN GUARANTEED CURE**  
for LIQUOR, 3 to 5 days, DRUG, 13 days. Exquisite homeopathic medicine, privately if desired, Gatlin Institute, 40 Crown street, M. 1685. Terms reasonable.

**DRY WOOD**  
**DRY SLAB WOOD, SAWED IN**  
store lengths, \$1 per cord in the North End. McNamara Bros. Phone Main 783.

**ENGRAVERS**  
**F. C. WESLEY & CO., ARTISTS AND**  
Engravers, 46 Water street. Telephone 53578—1-30

**HATS BLOCKED**  
**LADIES' BEAVER, VELVET AND**  
felt hats blocked over in latest styles. Mrs. M. R. James, 280 Main street, opposite Acadia. 5362—1-29

**HAIRDRESSING**  
**MISS MCGRATH, NEW YORK PAR-**  
lor, Imperial Theatre building. Hair dressing, Facial Massage, Scalp Treatment (Electricity), Shampooing, Beautying, "Hair Wave a Specialty," Gentle Manicuring, Door 2. Phone M. 2695-31. "New York Graduate."

**IRON FOUNDRIES**  
**UNION FOUNDRY AND MACHINE**  
Works, Limited, George H. Waring, manager, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

**WATCH REPAIRERS**  
**WATCH AND CLOCK REPAIRING**  
a specialty. Watches, rings and chains for sale. G. D. Perkins, 45 Prince street. T.F.

**FOR RELIABLE CLOCK AND**  
watch repairs go to Huggard, 67 Peters street. (Seven years in Waltham watch factory.) T.F.

**W. BAILEY, THE ENGLISH, AMERICAN**  
and Swiss expert watch repairer, 138 Mill street (next to Hygienic Bakery.) For reliable and lasting repairs come to me with your watches and clocks. Prompt attention and reasonable charges. Watches demagnetized.

**CAUTION!**  
**WARNING—THE COLLECTOR-**  
Dist Sweeping Powder Co., who manufacture their goods under four different patents granted by the Canadian Patent Office, for the highest grade sweeping powder on the market, warns the public against worthless imitations. Ask your dealer for Collect-O-Film, the sweeping powder that satisfies. 40 per cent. discount. Dealers supplied—R. J. Logan, Agent, 22 Paddock street, Phone Main 2926-01. T.F.

**MONEY TO LOAN**  
**MONEY TO LOAN ON CITY FREE-**  
hold. Straight loan or installment system. R. A. Davidson, Solicitor, 12 Prince street. 53517—2-19

## HELP WANTED

**COOKS AND MAIDS WANTED**  
**WANTED—A YOUNG GIRL FOR**  
light housework, no washing, in a family of two. Apply 42 Cranston avenue. 53685—1-30

**KITCHEN GIRL WANTED—VIC-**  
toria Hotel. 53711—1-26

**WANTED—COOK, APPLY MRS. G.**  
Byron Cushing, 21 Queen square. 53692—1-29

**WANTED—CAPABLE WORKING**  
housekeeper or cook. Phone Roddaway 3. 53722—1-26

**WANTED—DINING ROOM GIRL**  
and general girl. Apply Winterport Restaurant, 141 Union street, West. 53722—1-26

**CAPABLE GIRL FOR GENERAL**  
housework, good wages. Mrs. Cameron, 11 Horsfield street, near Clifton House. M. 2896-11. 53716—1-30

**WANTED—A GIRL FOR GENERAL**  
work in a Doctor's office. Address F. Times office. 53669-1-28.

**GIRL WANTED—GENERAL PUB-**  
lic Hospital. 53606—1-27

**WANTED—MAID FOR GENERAL**  
housework. Mrs. Belyea, 2 Bryden street, North End. 53500—1-27

**WANTED—A GIRL TO CARE FOR**  
Baby, afternoons; 148 Sydney street, City. 53594—1-24

**MIDDLE AGED WOMAN TO DO**  
light work around lodging house, afternoon and evenings. Apply mornings at 18 Mill street. 53598—1-26

**WANTED—HOUSEMAID, APPLY**  
New Brunswick School for Deaf. 53568—1-26

**GIRL WANTED FOR LIGHT**  
housework. Apply 61 Summer street. 53554—1-26

**STRONG YOUNG WOMAN WANTED**  
as housekeeper. Neat appearance. Reference required. Address V. Times. 53498—1-25

**WANTED—GIRL FOR GENERAL**  
housework. Mrs. H. W. Wilson, 48 Kennedy street. 53602—1-26

**WANTED—A YOUNG GIRL**  
about fourteen, to do house work, half day only. Write Box 24, Times. T.F.

**GIRL WANTED FOR GENERAL**  
housework. Apply Mrs. Charles, E. Tilton, Lancaster Heights. 53602—1-26

**WANTED—FEMALE HELP**  
**EXPERIENCED SKIRT MAKER,** 24 Union street. 53710—1-30

**EXPERIENCED OPERATORS AND**  
Finishers wanted at American Cloak and Manufacture Co., 32 Dock street. 53698—1-29

**WANTED—SMART GIRLS FOR**  
feeding and folding in flat work department. American Globe Laundries, Ltd., 100 Charlotte street. 53670—1-25

**LAD, 100 CHARLOTTE STREET**  
Wanted. 53670—1-25

**WANTED—AT ONCE, GIRL TO**  
make pants and overalls. Apply N. B. Overall Mfg. Co., 208 Union street. 53602—1-29

**WANTED—YOUNG LADY TO**  
work in creamery. Apply Standard Creamery, 199 Main street. 53692—1-25

**ANY LADY CAN EARN TWELVE**  
dollars every week in spare time. Mrs. Davidson, Brantford, Ont.

## WANTED—MALE HELP

**COMPETENT MALE STENO-**  
grapher for factory office. Address, stating experience and salary wanted. Hargis, Times office. 53695—1-30

**WANTED—BRIGHT BOY, ONE**  
who has had experience in film exchange, none other need apply. Reference required. Address No. 50, Times. 53712—1-29

**TWO MAIL DRIVERS WANTED.**  
Apply Frank Donnelly, 10 Colburn street. 53553—1-24

**BOY WANTED TO LEARN PLUMB-**  
ing. Apply R. E. Fitzgerald, 35 Dock street. 53694—1-29

**WANTED—MAN FOR GENERAL**  
work, one who understands horses. Apply Hygienic Bakery, 136 Mill street. 53694—1-29

**YOUNG MAN ABOUT 15 TO 18**  
years of age wanted for office of manufacturing concern. Apply in own handwriting, "Clerk," Box 5389, City. 53486—1-27

**MEN WANTED AT ONCE—HIGH-**  
est wages. Apply Foreman, Ice Co., Lily Lake. 53464—1-24

**BOY WANTED TO LEARN THE**  
Drug Business. Apply at once to S. H. Hawker, Druggist, corner Mill street and Paradise Row. 53470—1-24

**WANTED—YOUNG MAN OR**  
woman, with some knowledge of bookkeeping. Good chance for anyone wanting to start in automobile business. Address "Automobile," Times Office. T. F.

**AGENTS WANTED**  
**CANVASSERS—LIGHT A N D**  
agreeable work for good canvassers. Good appearance essential, also fair education. Ladies or gentlemen. Address P. O. Box 61, St. John. Phone Main 1850-11, between 7 and 8 p.m. 53675—1-30

**WANTED—BY A WELL ESTAB-**  
lished Canadian Life Insurance Company, an inspector for the Province of New Brunswick. Also district agents. All applications treated as confidential. Apply P. O. Box 536, St. John. 53582—1-26

**\$20 PER WEEK IN SPARE TIME**  
easily made day or evenings soliciting among friends and acquaintances. A great snap for hustlers. Ladies or gentlemen. Christmas card sample book, greeting, Christmas card sample book, service and reliability write Manufacturers, Dept. G, 35 Church street, Toronto.

**SITUATIONS WANTED**  
**WANTED—MOTHERS, I WILL**  
come to your home regularly and do the children's sewing and mending. Apply Box Sewing, Times Office. 53619—1-30

**YOUNG WOMAN WANTS SITUATION**  
to do housework where little girl can be kept. Address Housework, Times. 16

**WANTED—BY EXPERIENCED**  
Traveler, a position as city representative of wholesale house, grocery preferred. Thoroughly acquainted with city trade. Reference given. Address D. A. Times. 53489—1-29

**LOST AND FOUND**  
**LOST—SUNBURST PEARL PIN,**  
Monday afternoon, going from Imperial along Charlotte up Colburn to Paddock street. Reward. Phone Main 2926-21. 53700—1-24

**BLACK CO**