

BRITISH COLUMBIA

NOR AM AQUACULTURE INC.

Box 837, 1495 Baikie Road
Campbell River, BC
V9W 6Y4

Contact: Odd Grydeland, General Manager

Telephone: 250-286-3133

Fax: 250-286-1946

E-mail: noram@oberon.ark.com

Sales Offices/Agents: Scan Am Group
Anacortes, Washington

Phone: 360-293-9448

Fax: 360-293-3889

Products: Atlantic Salmon — Fresh, portioned, fillets

Annual Sales Range: 10 – 50M

Percentage of Sales Exported: 95%

Number of Employees: 90

Type of Business: Processor, Aquaculture, Exporter

Production Period: Year round

OCEAN DELIGHT SEAFOODS LTD.

450 Alexander Street
Vancouver, BC
V6A 1C5

Contact: Shig Hirai, President
Y. Matsumoto, Manager

Telephone: 604-254-8251

Fax: 604-254-1699

Products: Fish Cake — Fresh, frozen

Annual Sales Range: 0.5 – 2.5M

Number of Employees: 7

Type of Business: Processor

OCEAN FISHERIES LIMITED

2305 Commissioner Street
Vancouver, BC
V5L 1A4

Contact: Bob Parker, V.P. Marketing,
Fresh & Frozen

David Johnstone, V.P. Marketing,
Canned Products

Telephone: 604-254-5751

Fax: 604-254-3131

Products: Pacific Salmon — Fresh, frozen, canned, troll-caught; Herring Roe, Salmon Roe — Fresh, frozen, salted; Groundfish, Pacific Halibut — Fresh, frozen

Annual Sales Range: 50M+

Percentage of Sales Exported: 50%

Number of Employees: 250

Type of Business: Processor, Exporter, Importer

Production Period: January – mid-December

Brands: Ocean's

Countries of Interest: Worldwide

OCEANFOOD SALES LTD. & OCEANFOOD INDUSTRIES LTD.

1909 East Hastings Street
Vancouver, BC
V5L 1T5

Contact: John A. Graham, President
David R. Slade, Sales & Marketing Manager

Telephone: 604-255-1414

Fax: 604-255-1787

Sales Offices: In Canada: Edmonton, AB; Calgary, AB; Toronto, ON

Sales Agents: Sanio Foods Ltee, Montreal, QC

Products: Salmon (wild & farmed) — Frozen, smoked

Annual Sales Range: 10 – 50M

Percentage of Sales Exported: 5%

Number of Employees: 15 – 50

Type of Business: Processor, Exporter

Production Period: Year round

Brands: Nanuk

OSPREY INTERNATIONAL SEAFOODS INC.

143 Riverside Drive
North Vancouver, BC
V7H 1T6

Contact: Norm Dove, Nan Dove

Telephone: 604-929-3451

Fax: 604-929-8900

Products: Prawns — Frozen

Annual Sales Range: 1 – 2M

Percentage of Sales Exported: 100%

Number of Employees: 3

Type of Business: Exporter, Wholesaler/Distributor

OVERSEAS CONTAINER FORWARDING

Suite 200, 1727 West Broadway
Vancouver, BC
V6J 4W6

Contact: Peter Hilton, Kim Thompson

Telephone: 604-734-8155

Fax: 604-734-0929

E-mail: ocf@tradelanes.com

International Freight Forwarder specializing in Perishable Transportation. Established in 1979, Canadian owned, based in Vancouver, offering Refrigerated Container transportation worldwide.

PACIFIC CANADIAN FISHERIES

P.O. Box 39
Bella Bella, BC
V0T 1B0

Contact: William S. Gilbert, V.P. Productions
Cheryl Hanslien, Office Manager

Telephone: 604-957-2414

Fax: 604-957-2655

Products: Salmon — Fresh, frozen, roe, dressed, troll-caught; Herring — Frozen, roe; Halibut — Fresh, frozen, dressed, troll-caught

Annual Sales Range: 2.5 – 10M

Type of Business: Processor

Production Period: 8 months

PACIFIC COAST PROCESSORS

3600 Viking Way
Richmond, BC
V6V 1N6

Contact: Barry L. Tyrer, President
Guy Dean, Sales Manager

Telephone: 604-276-0802

Fax: 604-273-0192

E-mail: pcpfish@ocs.ca

Products: Groundfish — Fresh, frozen; Flatfish (sole) — Fresh, frozen; Black Cod — Frozen; Pollock — Fresh, frozen; Hake — Surimi; Rockfish — Fresh, frozen

Annual Sales Range: 10 – 20M

Percentage of Sales Exported: 75%

Number of Employees: 135

Type of Business: Processor, Producer, Importer

Production Period: Year round

Countries of Interest: Worldwide

PACIFIC NATIONAL GROUP LTD.

#350-4243 GlanFord Ave.
Victoria, BC
V6C 3E1

Contact: Ian Bouchard, Sales Manager
Gary Pullen, Marketing Manager

Telephone: 250-727-6650

Fax: 250-727-6623

Products: Chinook (King) Salmon, Atlantic Salmon — Fresh, portioned, dressed, value