

Question 54 - Continued

Why do you think the Americans are better bargainers?

03. More Money -- They are richer than us and know more about it. / They have more behind them economically. / The weight of their economic wealth. / They are stronger economically. / Because they have better economic clout. / They possibly have more dollars to back themselves. / They have more money, more lawyers, more power -- much more experience. / They have more money and power backing them up. / They have the money and the power -- that's all you need for bargaining. / They have the money. The United States does not need us as much as we need them. / They have more money. They have more to bargain with. / They have more money power to negotiate with. / More rich and powerful people in the States -- they would tell the government what to do. They are not the government.
04. Larger -- They are a lot bigger country than us. / They are a bigger country. / They are different people from us. They are bigger and have more gaul. / The population is huge and they seem more powerful. / I don't know. / Just because they are bigger. / They are bigger and have got to do more bargaining. / They are a pretty large country. / Larger country. / They are larger. / More of them and they have more at stake than the Canadians do. / They have more people. / More of them to fight against the less manned Canadians.
05. More Industry/Business -- They have a lot more industry, more at stake than Canada. / Americans have the industries. / There is more business in the United States and they control a lot of Canadian industry. / Because they have a manufacturing basis and a market 10 times the size of our. They have more to bargain for. / Because they have more quantity and bigger industries to bargain with. / Big business is a lot more prominent in the United States. There is a larger market -- used to more competition. / They have larger corporations, more people, more money, more power more world wide recognition. / More to bargain with -- think of all the companies that the United States owns. Free trade is to their advantage. / They are more forceful because they have more resources to back them up. / Because they are better investors in companies, the country and generally money.
06. More To Bargain With -- More to bargain with. / They have more than we have to bargain with. / They have more to bargain with. / They have a lot more to offer. / Because they have more to bargain with, they are better off -- not that they are better bargainers. / America has more to offer. / They have more to gain -- natural resources.
07. World Reputation -- America is already well-known but Canada isn't really known yet, but is getting there. / They have a world-wide reputation of getting what they want, so they get it. / They have a greater position in the world than Canada.

