

REPORT 4A
88/10/21

QUARTERLY PROGRESS
FORECAST OF KEY TARGETS

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88

FOR FY 88
ANNUAL PLAN

LISTED BELOW ARE THE SPECIAL AND/OR UNPLANNED ACTIVITIES
WHICH CONSUMED PROGRAM RESOURCES DURING THE REPORTING PERIOD:

POST : 602-CHICAGO

JEAN ARES, VP, INV'T PROMO'N, INVSTMT CDA SPEECH FOR THE
IND'L DVLPMT RESEARCH COUNCIL ANNUAL MTG., CHICAGO 16MAY88.
LUNCHEON ORGANIZED FOR 20 CHICAGO-BASED INTERMEDIARIES.
MID-AMERICA COMMITTEE/BCNI PROGRAM, 13JUN88. 20 CEO'S FM BCNI
VISITED CHICAGO TO PARTICIPATE IN FTA CONF. ATTENDED BY 400
LOCAL BUSINESS REPRESENTATIVES.
OSLER, HOSKIN & HARCOURT, TORONTO-BASED LEGAL FIRM ORGANIZED
AN INVESTMENT/FTA SEMINAR IN CHICAGO, 10MAY88 WITH OUR
ASSISTANCE.
SPEECHES MADE ON FTA AS PART OF VARIOUS SEM. INCL. US DOC-
DAVENPORT, IA 26MAY-50 PEOPLE, PROV. OF ONT. INV. SEM. DEER-
FIELD, IL 25MAY-140 PEOPLE. U. S. DEPT. COMMERCE, ROCKFORD,
16MAY-30 PEOPLE. PREPARED PRESENTATION FOR CROSS CDA CONF.
ON FTA. CONF. ATTENDED BY 4 OFFICERS COVERING 8 CITIES.
PREPARED INITIAL DRAFT FOR MARKET GUIDE FOR SELLING TO
VETERANS ADMINISTRATION. PARTICIPATED IN PMAC SHOW WITH
INFO BOOTH; GENERATED 16 EXPORT LEADS AND ENABLED US TO
ACQUIRE ROSTER OF MEMBERS. SASKATCHEWAN TOUR WITH DRIE
OFFICE. PLANT TOUR AND MEETINGS WITH CANPOTEX, IPSCO STEEL
AND SASKATCHEWAN MINING DEVELOPMENT CORP.

905 - CHICAGO

88/10/21

UNITED STATES OF AMERICA
INCREASED INDIRECT INVESTMENT (\$10 MILLION)
BY U.S. BUSINESS BEHOLDERS OF INVESTMENT PROMOTION MISSIONS ABROAD FOR FY 88