REPORT 4 89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :512-SINGAPORE

004-DEFENCE PROGRAMS, PRODUCTS, SERV SINGAPORE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

AEROSPACE & MARINE

UPDATE MARKET SYRVEY FOR MILITARY AEROSPACE SECTOR. TO IDENTIFY MARKET OPPORTUNITES AND NOTIFY

CONTINUE TO DEVELOPE CLOSER CONTACTS WITH PROCUREMENT AND TECHNI- AN INCREASE IN CANADIAN EXPORTS OF MILITARY CAL STAFF IN THE INDUSTRY.

FOLLOW UP ON OPPORTUNITIES REVEALED DURING INCOMING DEFENCE MISSION.

ARMAMENTS & VEHICLES

CONTINUE TO DEVELOP CLOSER CONTACTS WITH PROCUREMENT AND TECHNICAL STAFF IN THE DEFENCE MINISTRY.

POTENTIAL CANADIAN SUPPLIERS.

AEROSPACE EQUIPMENT.

AN INCREASE IN CANADIAN EXPORTS OF MILITARY AEROSPACE EQUIPMENT.

ENSURE THAT LOCAL OFFICIALS ARE AWARE OF CAN-ADIAN CAPABILITIES IN THIS FIELD.

IDENTIFY MARKET OPPORTUNITIES AS THEY DEVELOP.

ALERT POTENTIAL SUPPLIERS TO UPCOMING OPPOR-TUNITIES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

PRESENTATIONS TO DOOK INCOMINE. PIRTURATION OF THE PROPERTY AS INCOMINED AS INCOMINED AS INCOMINED AS INCOMINED.

QUARTER: 1 -----

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----