

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 340-AMMAN

JORDAN

QUARTER: 1

011-OIL & GAS EQUIPMENT, SERVICES
SUPPORT FOR THE EFFORTS OF WESTBURNE DRILLING
INTERNATIONAL OF CALGARY, ALBERTA IN NEGOTIA-
TIONS WITH THE NATURAL RESOURCES AUTHORITY (NRA)
FOR THE LEASE OF 1 DRILLING RIG.

SIGNATURE OF CONTRACT FOR CDN \$4.5 MILLION
BETWEEN WESTBURNE AND THE NRA ON 17 MAY.

005-COMM. & INFORM. EQP. & SERV
SUPPORT FOR THE EFFORTS OF NORTHERN TELECOM LTD.
IN NEGOTIATIONS WITH THE PUBLIC SECURITY DIREC-
TORATE FOR THE SUPPLY OF TELECOM PRODUCTS.

CONTRACT AGREEMENT BETWEEN NORTEL AND PSD
ACHIEVED ON 13 JUNE. VALUE OF NORTEL PACKAGE FOR
SWITCHING AND DATACOM PRODUCTS EST. AT CDN \$18
MILLION. FINAL SIGNATURE EXPECTED BY END-JULY.