Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: ASIA AND PACIFIC

Mission: 535 PERTH

Market: 011 AUSTRALIA

Sector: 011 OIL & GAS EQUIPMENT, SERVICES

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import)	$ 410.00M	$ 400.00M	$ 400.00M	$ 380.00M
Canadian Exports	$ 3.00M	$ 3.00M	$ 4.00M	$ 4.00M
Canadian Share of Import Market	0.73%	0.75%	1.00%	1.00%

Major Competing Countries	Market Share
i) 577 UNITED STATES OF AMERICA	043 %
ii) 011 AUSTRALIA	020 %
iii) 265 JAPAN	017 %
iv) 051 UNITED KINGDOM	003 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 5-15 $M

Current status of Canadian exports: Market share declining

Products/services for which there are good market prospects	Current Total Imports In Canadian $
i) PIPELINE MANAGEMENT SYSTEMS AND CONTROLS	$ 20.00 M
ii) OILFIELD AND GAS FIELD MACHINERY AND EQUIPMENT	$ 300.00 M

Projects or portion of projects which are still in the planning stage and for which Canadian companies might have reasonable prospects.

i) Project Name: CONSTRUCTION OF GOODWYN OFFSHORE PLATFORM
Approximate Value: $ 1.5 M
Financing Source: 012 DOM
For further info. please contact:
B.MACKAY EXTAFF OTT (613)995-8596

ii) Project Name: DEVELOPMENT OF WESMINCO OFFSHORE OILFIELD - SOUTH PEPPER
Approximate Value: $ 30 M
Financing Source: 012 DOM
For further info. please contact:
B.MACKAY EXTAFF OTT (613)995-8596