

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the October - December 1994 period fourteen posts reported the following business activity:

- 39 EXPORT SALES WORTH \$14.53 MILLION
- 11 NEW BUYING CONNECTIONS / 3 AGENCY AGREEMENTS
- 3 NEW JOINT VENTURES WORTH \$1 MILLION / 1 LICENSING AGREEMENT
- 1 CANADIAN INVESTMENT IN TERRITORY
- 1 TECHNOLOGY TRANSFER

HIGHLIGHTS:

- \$1.87 Million - Sale of care consulting (Bridgetown)
- \$1.8 Million - Sale of paging radio equipment (Mexico)
- \$1.36 Million - Sale of seed potatoes (Havana)
- \$1.3 Million - Sale of Cospas-Sarsat local terminal (Lima)
- \$1.12 Million - Sale of seed potatoes (Havana)
- \$1 Million - New joint venture of pumps and valves (Kingston)

KEY STATISTICS: for the fourteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	12488
	Local	9153
No. Investment Enquiries	Cdn	209
	Local	85
No. Business Visitors	Cdn Pr / Pub	2131 / 242
	Local Pr / Pub	2347 / 388