

PROGRAM RESULTS: UNITED STATES

BUSINESS ACTIVITY

During the April-June 1988 period twelve posts reported the following business activity:

1. 167 EXPORT SALES WORTH \$300 MILLION
2. 148 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
3. 5 NEW JOINT VENTURES/LICENCING AGREEMENTS WORTH \$55 MILLION
4. 13 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$62 MILLION
5. 1 CANADIAN INVESTMENT IN TERRITORY
6. 2 TECHNOLOGY TRANSFER

HIGHLIGHTS:

- o \$43 million joint venture in hi-resolution graphics circ break (Washington)
- o \$25 million investment in territory for salt (Chicago)
- o \$12 million sale of sonobuoys (Detroit)
- o \$19 million sale of buses (San Francisco)
- o \$ 7 million sale of mobile data terminals (Los Angeles)
- o \$ 5 million sale of flex circuits (New York)

KEY STATISTICS: for the twelve posts reporting workload information

Missions Reporting To

		UTE	UTW
No. Trade Enquiries	Cdn	3152	3740
	Local	2294	3189
No. Investment Enquiries	Cdn	55	179
	Local	830	954
No. Business Visitors	Cdn	1174	1521
	Local	809	1948