

Repayment Schedule

Type of Assistance	Activity Period (from date of receipt of application)
Trade Fairs	6 months
Visits	6 months
Project Bidding*	2 years
Establishment of Permanent Sales Offices Abroad	2 years
Establishment of Export Consortia	2 years

*If a contract is won, repayment is in two equal installments: one within two months of receipt of 1st payment, the second within two months of receipt of 2nd payment.

All repayments are to be made by cheque payable to the Receiver General for Canada and sent to your assessing unit with your Revenue/Sales Report.

All projects are subject to audit, which includes sales verification. If repayments are not made as required, or if you fail to submit properly completed Revenue/Sales Reports on time, you may be invoiced for the full amount outstanding. Also, if sales are made but not reported, or if inaccurate reports are submitted, you may not be eligible to receive further PEMD assistance.

OTHER PUBLICATIONS

The following DEA publications may be of interest to businesses that are considering undertaking trade promotion and export marketing activities:

“Business Directory of Canadian Trade Representation Abroad”

“So You Want to Export . . . ”

“Developing Export Markets — The IFI Approach”

These publications are available free of charge from InfoExport or from your nearest DRIE regional office.

OTHER PROGRAMS

Information on other assistance programs can be obtained from DRIE, CIDA, the provincial governments, and various trade associations and organizations.