



PIANOS FOR SPRING

The demand for pianos has overwhelmed our piano factories—shipments are slow, are stopped practically for days at a time. The Knabe factory has not been up with its orders for over a year—cannot catch up. The Gerhard Heintzman factory is similarly situated. And neither concern will hurry—for to hurry a piano is to endanger its artistic perfection.

We do not say that every piano now on the floor will be sold in so many days, for we cannot regulate the demand for a given style, to just take up the product—but we know we'll run short on many styles.

Orders right now can be filled—one can give one's fancy full play. Later—no promises, though we will do our best in every instance.

SEND FOR CATALOGUES AND PRICES

Just now our stock of Knabe and Gerhard Heintzman Uprights is superb. The new scales represent the highest musical achievement in Uprights ever attained in the United States or Canada.

The new art designs in Cases are marvels of simplicity and elegance, and the handsome mahogany and walnut veneers used, are a delight to lovers of rare and fine woods.

We have a slightly used \$650 Knabe to sell for \$515. This instrument was selected by Mark Hambourg for his private use while here recently—being ideally perfect in tone. We have also a slightly used \$400 Gerhard Heintzman to sell for \$310.

MONTHLY PAYMENTS MAY BE
ARRANGED

ART DEPT. CANADIAN MAGAZINE

GOURLAY WINTER & LEEMING
TORONTO  **HAMILTON.**
188 YONGE ST. **66 KING ST. W.**