

**FANCY GOODS AND STATIONERY**—Continued.  
to show the development of the national flag, and how this is done can best be explained by describing the four different books:

First, "The Plantagenet." The front cover is adorned with mailed knights in war costume and a group of bowmen, typical figures of that age, while, on the back, we have a reproduction of Magna Charta, with the date of its being signed. Right across the front cover appears the national flag as it was then, namely, the Cross of St. George.

Next is "The Tudor." This book has a portrait of Queen Elizabeth in court costume, while on the back is a drawing of St. George and the Dragon. The flag is the same.

The third book is occupied with "The Stuart" dynasty, and the flag becomes more attractive, the Red Cross of St. George being crossed by the Blue Cross of St. Andrew. The front of this book shows two court figures and a small King Charles spaniel, while on the reverse there is an emblematic figure referring to the Civil War.

Lastly, the book illustrating the "House of Hanover" is decorated by the Union Jack, a combination of the three crosses. The front cover has a king on horseback, while on the reverse side we have a shield design and the famous words of Nelson: "This day England expects every man to do his duty." The whole series is a product of taste and ability, and its educational value will be appreciated. The stock number of each book is the date of the beginning of each Royal House, and this may be used in class to familiarize the pupils' minds with the actual dates.

The "Historic Series" does not by any means exhaust the new and interesting features of the season, and several other designs may briefly be mentioned. "Above All" is a brilliant design of a war vessel with good contrasting colors and is shown in pads and exercises. Another popular line shows a bicycle girl posting a letter at a street letter box. This is shown in pads and exercises also. The "Orange" is adorned with a portrait of King William and the colors are orange and blue. "Fuzzy Wuzzy" is a figure of a Soudanese and is a timely design. "Enn Go Bragh," with a harp, flag and shamrocks, is a characteristic national design. Another, called "Brother Jonathan," shows an American flag and the eagle. The "Anglo-Canadian" shows the standard group with the figures of a Higlander and a rifleman

#### GERMAN LEATHER GOODS.

Robert Hirsch, of Hirsch Bros., 112 Fore street, London, Eng., visited Canada last

month showing a line of leather goods of German manufacture. Fine finish was a feature of the goods, which included purses, cigar and cigarette cases, wallets, photo frames, writing cases, traveling bags, ladies' satchels, companions, etc. A number of little combination novelties for cheap retailing were shown. For example, a small pocket mirror with comb and manicure set would retail at a low price; so would photo frames, cigarette cases and other small articles. Mr. Hirsch visited one or two points in Canada and returned to London, via New York.

#### HEAVY SALES OF INK.

The Safety Bottle and Ink Co. report a



steady increase in the sales of Paul's ink and mucilage, and the qualities of both are highly spoken of wherever they have been tested. Heavy orders have been placed for the ink and mucilage by the leading banks, by large business corporations, by The Dominion Express Co., by The Cana-



dian Express Co., and by The Dominion Government for mucilage.

#### STATIONERY NOVELTIES.

A new fountain pen called the "Majestic" is being shown in this market by Warwick Bros. & Rutter. Its features are the non-leakable, non-jointable characteristics which are due to the pen being made without a screw section at the nozzle, the ink reservoir being screwed in from the bottom. There are three sizes, in all styles of nibs, the retail price being \$1.50 up.

An improved dustproof box file called the "Premier," retailing at 35c., is proving a wonderful seller.

A new line of notepaper handled by this same firm is the "Antique Linear Bank" (with envelopes to match). It is a fine substitute, in superior goods, for foreign note, and is not expensive.

The bicycle eraser and the dumbbell eraser are novelties which can hardly fail to

sell. The former is a steel wheel and the rubber tire is the eraser. Scarcely less taking is the dumbbell eraser, the handles being of steel and the thickened ends of rubber.

#### NEW SUMMER GOODS.

The H. A. Nelson & Sons Co., Limited, are showing a new and attractive line of earthenware specialties, two of which are shown below. The tobacco jar is made



in painted and glazed ware, the painted one being striped with gold and other colors.

The glazed is a splendid imitation of genuine majolica. Each jar has a cup handle on cover, and this makes a suitable receptacle for matches, burnt or otherwise. These jars being plain earthenware inside, not being painted or glazed, keep the tobacco moist, cool, and of the same flavor as when freshly cut. These two lines are priced at \$1.50 per dozen for the glazed and \$1.90 for the painted. The cuspidors are all painted and striped in gilt. Price per dozen, \$1.20.



They are also selling a very neat savings bank, made in the form of fruits, also of earthenware, and painted in natural colors. They are packed 100 in a barrel, price \$3.75 per barrel. The same firm also illustrate in this issue a doll



cab, large size, willow well, and prettily made; height from ground to top of handles, 18 1/2 inches. Price, \$6 per dozen.

The H. A. Nelson & Sons Co., Limited, report a very large sale of sporting goods for this season. In fact, indications are that they will handle double the quantity that they did last year. They take pleasure in calling to the attention of the trade their line of lawn tennis goods, especially their racquets.

Illustrated herewith is an especially fine value in their "Oxford." This racquet is made of best second growth ash, white holly throat, stained cedar handle scored, with rounded corners, American red and white gut. This racquet is well finished and excellently balanced. The dealer will find it a good seller and reliable racquet to recommend. The price is \$2.35 each. No reliable racquet can be sold for less.



The firm believe in giving their customers direct and at once the prices of goods they advocate through this journal, and thus save the customer the time it would take to correspond and send information by the mails. Their celebrated "Regulation" lacrosse ball is now in its fourth season. It