

TRADE NOTES.

Mills Bros. have opened up a wall paper and paint business on Talbot St. west, Aylmer.

Haddad, Mussalem & Co., fancy goods merchants, of Winnipeg, have dissolved partnership.

The Canadian Folding Paper Box Co., whose plant in Brantford was severely damaged by fire a few weeks ago, have removed their entire plant to London, where they will henceforth carry on business.

During the next session of the Alberta Legislature it is expected that legislation will be introduced providing for provincial high schools and a university. The Department of Education has been for some time past selecting suitable text books to replace those now in use. The change will, in all probability be introduced next fall.

New England paper manufacturers have advanced the prices of their product from 5 to 10 per cent, according to grade. As a reason for the advance they say that the prices of raw materials and of labor have so advanced during the past few years as to tender the present advances necessary. The advance mainly affects writing papers and envelopes.

An advertisement has been sent to its patrons by the Canada Drug & Book Co., of Regina, which, while being a good advertisement, is at the same time very useful to the recipient. It consists of a desk blotter pad, with leather corners, at the top of which is a flap containing a calendar for 1907, with perforated daily calendar sheets underneath.

The Copp, Clark Co., Limited, are selling a very useful line of assorted envelopes. Many a dealer is daily asked for envelopes of a particular size. Oftentimes the size asked for is not carried and the customer either goes out without buying anything or else has to take something which is not just what he wants. Copp's assorted box will go far to overcome just such a difficulty. It contains 500 envelopes, made up in no less than nine of the most useful sizes, packed in a neat enamelled cardboard box, and sells to the trade for \$1.50.

PERSONAL MENTION.

Mr. J. H. Kenner, the Stratford bookseller, has been elected an alderman of that city.

Mr. W. P. Gundy, vice-president of the W. J. Gage Co., Toronto, has been on a business trip to Western Canada.

Mr. Frank E. Waterman, the Canadian representative of the Eaton Hurlbut Co., has started out for the coast on his regular spring trip.

Mr. Samuel M. Lowery, the Petrolia stationer, was married on Jan. 17, at Windsor, to Miss Louise Van Sickle, daughter of Mr. James Van Sickle, of Petrolia.

Mr. W. F. J. Mallagh, Brantford, has removed from his old stand, to hands-on new premises on Colborne St., where he has undoubtedly one of the finest bookstores in Ontario.

Mr. M. M. Barr, who left Hamilton for Chicago when quite a young man, has come back to his home city and engaged with Brintn, Gillies & Co., where he worked when a lad. Mr. Barr was with Bradner Smith & Co., Chicago, for 15 years.

Representatives of Raphael Tuck & Sons Co., Montreal, are now out on the road with Easter cards, post cards and toy books. Mr. John Morgan is looking after Ontario, Mr. J. R. Gay, Western Canada, and Mr. F. A. Hutchinson, Quebec and Maritime Provinces.

Mr. Frank A. Symons, formerly of London, who has successfully represented W. J. Gage & Co., of Toronto, for some time in Western Ontario, has been appointed to represent the same firm throughout the Northwest Provinces, with headquarters in Regina. His many friends will be pleased to hear of his promotion.

Mr. Archibald M. Huestis, son of Rev. Dr. S. F. Huestis, of Halifax, who has been for many years connected with the Methodist Book Room in Toronto, as manager of the shipping department, severed his connection with that institution lately, to become manager of the Canada Coating Mills Company, of Georgetown. The staff of the Book Room presented him with a beautiful club bag before his leaving.

Mr. C. L. Nelles, the Guelph bookseller and stationer, has been appointed manager of the Guelph branch of the Metropolitan Bank of Canada. Mr. Nelles has been in the book and stationery business in Guelph for many years, and has succeeded in building up one of the most progressive stores in Ontario, and has established an extensive business connection with citizens of Guelph and its vicinity. The bookstore is being advertised for sale in this month's Bookseller and Stationer, and should be a good investment for somebody.

Mr. Samuel Clare, for nearly forty years in the stationery business at 444 Queen St. west, and for eighteen years writing and bookkeeping master in the Toronto Normal and Model Schools, died on Jan. 8, after a week's illness. Deceased was eighty-five years old, and a widower. Two sons, William and Hamilton, and four daughters, Miss Clare, Miss Kaisa Clare, Mrs. (Dr.) A. D. Watson, Toronto, and Mrs. (Dr.) Beauchamp, Dauphin, Man., survive. The late Mr. Clare was a member of Queen St. Methodist Church.

TO MAKE FOUNTAIN PENS.

It will be of interest to the trade to know that the name of MacNiven & Cameron, Limited, so long and indissolubly connected with the "Waverley," "Pickwick" and "Owl" pens, will hereafter be found also upon a very fine line of fountain pens manufactured and advertised under the name of the "Waverley" fountain pen. The makers have been for many years asked to supply a trustworthy fountain pen fitted with a gold nib similar to the "Waverley," the merits of which are so well known and appreciated, and the arrival of a pen with this nib in fountain form will be welcomed by many users of the steel "Waverley."

Not a few contend that fountain pens, as a rule, are lacking in flexible action and resiliency in the nib, but this disadvantage certainly does not exist in the new "Waverley." The nib retains the "Waverley" action, special ducts in the patented feed bar prevent blotting, and, in conjunction with the gold top bar, ensure a uniform flow of ink as soon as the pen touches the paper. It is claimed that the simplicity of its construction carries with it many advantages, one important one being the ease with which the pen is cleaned and kept in order. The "Waverley" is manufactured in many patterns and nibs of differing points are supplied—"standard" as in the ordinary "Waverley," "fine point" and "broad."

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