

Generous Surrender Value.

C/o MRS. C. M. WATT,
57 Agnes Street,
MARYHILL, Glasgow, 13th Feb., 1913.
J. MACLENNAN, Esq.,

86 High Street, Dingwall.
Re policy 94496, £100.

Dear Sir,—With regard to the above policy, I have to thank you for cheque on the Bank of England for £10 2s. 8d., being amount of surrender value.

In view of the fact that no premiums have been paid in respect of the above policy since 1908 and that, notwithstanding, it has been kept in force so long, it is remarkable that such a generous surrender value should be granted at this juncture.

While thanking you for your trouble in the matter of settlement, may I ask you to convey to your Company my appreciation of their fair and prompt dealings throughout.

Yours faithfully,
KATIE R. MACLEOD.

Prompt Settlement.

HAMILTON, Ont., April 1st, 1913.
SUN LIFE ASSURANCE COMPANY,
City.

Re policies 69056 and 81876.

Dear Sirs,—I beg to acknowledge receipt to-day of the Company's cheque for \$6,537.20 in settlement of the above policies which were endowment, fifteen payments, reserve dividend fifteen years for \$2,500 each.

In acknowledging payment I desire to bear testimony to the promptitude of the settlement and the amount received. I have had the protection afforded by the policies and have received back all sums paid in together with over 3 per cent. interest. . . . I can only hope that my remaining policies with your Company will show such good results when they mature.

Wishing your Company every success, I am,
Yours very truly,
JAS. CHISHOLM.

Tells His Friends.

YORK, Pa., Feb. 4, 1913.
C. S. V. BRANCH, Esq., Manager,
Sun Life Assurance Company of Canada,
Philadelphia, Pa.

Dear Sir,—I received the notice of profits earned on my policy No. 143890 through your Mr. Stansbury, here.

The showing is so gratifying that I have numbers of times since receiving the dividend notice urged my friends to take all the Sun Life they could conveniently carry.

Wishing you and your Company all the success you deserve,
Very truly yours,
HENRY L. BRILLINGER.

Still They Come.

RICHELIEU, P.Q., March 8th, 1913.
Messrs. JOHN R. & W. L. REID, Managers,
Sun Life Assurance Company,
Eastern Ontario.

Dear Sirs,—Your favour of the 20th February was duly received. The cheque for \$30.30 enclosed, being cash profits for the first five years on my policy No. 234294, is very satisfactory and speaks well for the ability of the Sun Life in looking after the interests of its policyholders. I have two other policies in the Sun Life but this is the first money I have drawn from them and it confirms the many good reports I have heard about them. These cash profits mean 4 per cent. compound interest on all moneys paid in on this policy besides the risk on my life of \$1,000.00. I trust our future transactions will be as satisfactory and promptly attended to as this one has been.

Yours very truly,
J. C. BASHAW.

Looks After Policyholders.

CORNWALL, Ont., Dec. 16th, 1912.
Messrs. J. R. & W. L. REID,
Ottawa.

Dear Sirs,—I wish to say that it is a pleasure to do business with a Company that looks after the interests of its policyholders as the Sun Life Assurance does and trust that your Company will continue to enjoy the confidence of the public as it has in the past.

Wishing you the compliments of the season, I remain,
Yours truly,
CHARLES LA ROSE.

Should Have Carried More.

ALLISTON, Ont., March 28th, 1913.
W. H. HILL, Esq.

Re policy 39191.

Dear Sir,—Enclosed you will find cheque for policy 39191 Sun Life.

I also received from you dividend notice on policy. I am more than pleased with result. I realize now when too late, that I should have carried \$6,000 instead of \$3,000 in your Company.

Yours sincerely,
H. DAVIDSON,
High School Principal.

A Diplomat.

Tommy—"Pop, what is a diplomat?"
Tommy's Pop—"A diplomat, my son, is a man who remembers a woman's birthday, but forgets her age."

When I name three things, love, life, God, I have named three things that no man can understand, and no man can do without.—*Dr. Frank Crane.*