

"There Is No Market For Those Securities."

Poor consolation to an investor who in good faith has bought them with surplus earnings, and with the idea that if he required the money at any time he could realize upon them. Thus it is well in selecting securities for investment to purchase those for which there is a ready market. Now it is nearly as difficult for the inexperienced investor to correctly decide such a matter as it is for the layman to argue his own case or to successfully carry through some engineering undertaking. He will attempt neither. He will engage a lawyer or an engineer to attend to such matters for him. Investing money successfully is a business in itself. Consult an investment house when you have funds available for this purpose.

Don't hesitate to talk over your investment with us, you will place yourself under no obligation in doing so.

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Members Montreal Stock Exchange
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Cumulative
Participating
Preferred
Stock

and no investor should lose sight of the FACTORS of SAFETY that we point out.

- (1) NO BOND ISSUE and none can be issued without Majority Consent of Preferred Shareholders.
- (2) The Company has been in business since 1903, and is paying the substantial Dividend of 10 p. c. on \$500,000 Common Stock issued, which ranks after this stock.
- (3) The Earnings for year 1911 show over 45 p. c. on outstanding Preferred Stock, \$451,000, and the sales for this year show an increase of over 40 p. c.
- (4) This Stock paid last year 8 p. c. and participates in future profits until it reaches 10 p. c. We know of NO ISSUE in Canada offering such Security, and RETURN about 7 1/2 p. c.

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BRITISH LUMBER MARKET

The following reports on the British lumber market have been received:

Alfred Dobell & Co., Liverpool, say: With the exception of one or two items the imports during the past month have been moderate, the consumption has been large and stocks are within reasonable compass. The Railway facilities are still inadequate, causing a check in the deliveries, prices generally are firm.

Canadian, Etc., Woods.

Waney Board and Square Pine.—There was a moderate import and a fair consumption. Stocks are light and values firm.

Oak.—The import was heavy and the consumption light. Prices firm.

Rock Elm.—The only arrival consisted of a liner shipment to Manchester, which went readily into consumption, there being no indication of a surplus.

Birch.—Logs.—There was a large import and steady demand, but stocks are increasing. Values easier.

Planks.—The arrivals were heavy and the consumption poor, this being restricted owing to the Cabinet Maker's strike. Stocks are ample and shippers would be well advised in keeping consignments from the market.

Pine Deals and Boards.—The import was slightly above the average; a steady consumption prevailed. Stocks are ample for present requirements.

New Brunswick and Nova Scotia Spruce Deals.—Arrivals to Manchester and the Mersey were heavy, being 9,610 standards in excess of this time last year. The consumption, though good, viz.: 2,250 stds. in excess of same period last year, is still considerably short of the import. As a result, there is a material addition to the stock which, however, is firmly held, there being no indication of any abatement on the present excessive rate of freight.

Farnworth and Jardine's Wood Circular says:

The business has been fairly active during the past month. Imports in a fair quantity went direct to the Mersey, but the consumption in the aggregate exceeded the figures for the same month last year by about 50 per cent. though it must be borne in mind that the comparison covers a period in 1911 when serious labor troubles retarded deliveries. Stocks, with few exceptions, are not excessive; values generally are steady. Ocean freight rates continue firm.

Canadian Woods.

Pine timber—Waney 1st class arrived freely during the past month, almost entirely to Manchester. A fair quantity went direct to the Mersey, but the consumption in the aggregate exceeded the figures for the same month last year by about 50 per cent. though it must be borne in mind that the comparison covers a period in 1911 when serious labor troubles retarded deliveries. Stocks, with few exceptions, are not excessive; values generally are steady. Ocean freight rates continue firm.

Square pine—Has not been imported. There is very little stock on hand, and values are firm.

Oak—Some direct shipments arrived at Manchester; the bulk will go direct to consumers.

Elm.—The stock is almost exhausted here, but about 10,000 cubic feet imported to Manchester on merchant's account, values rule high.

Pine Deals—Have been imported freely. Deliveries have been about an average; stock is not excessive; values practically unchanged.

Red pine deals—There is little demand; values remain firm.

Siberian pine—A steamer recently brought forward considerable consignments of waney and square pine timber; also a large consignment of pine deals and boards; these are now being dealt with on the quay.

New Brunswick and Nova Scotia Spruce and Pine Deals.

The import to the Mersey (including Manchester) amounted to 21,570 stds., compared with 12,350 stds. during the corresponding period last year; the greater portion on this occasion arriving to Liverpool direct. Deliveries have fallen considerably short of this time last year, and the stock is correspondingly increased, being about equally divided between Liverpool and Manchester; values are practically unchanged.

Pine deals—Have arrived more freely and are in fair request.

Duncan, Erving and Co.'s Monthly Timber Circular says:

Canadian Woods.

Yellow Pine Timber—Waney: The imports during the month of June were 1,500 feet at Liverpool and 52,000 feet to Manchester, 1,500 feet were consumed at Liverpool and 44,000 feet at Manchester. The stock is unchanged here at 14,500 feet, and 96,000 feet on hand at Manchester. Prices remain firm. Square: 500 feet were delivered from the Liverpool stock.

Oak Logs.—The arrivals have been 14,000 feet at Liverpool and 44,000 feet at Manchester. The consumption during the past month was 13,000 feet at Liverpool, leaving 1,000 feet on hand. At Manchester 500 feet were consumed, the stock being increased

CURRENT PRICES OF NEW YORK MARKET

By Direct Private Wires to J. C. Mackintosh & Co.

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Am Bet Sug. 72 71 1/2 71 1/2 71 1/2
Am C and P. 57 1/2 57 1/2 56 1/2 57 1/2
Am Cot Oil. 51 1/2 51 1/2 50 1/2 51 1/2
Am Loco. 41 1/2 41 1/2 40 1/2 41 1/2
Am S and R. 81 1/2 81 1/2 80 1/2 81 1/2
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Am Sug. 127 127 126 127
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