

## Intermodal Services

SHIPPING

### Full Truckload vs "Piggyback"

LAND SERVICE	COST	DELIVERY
Full truckload	US \$4,650	7 days
Intermodal	US \$4,400	3-4 weeks

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Department of Foreign Affairs and International Trade  
Ministère des Affaires étrangères et du Commerce international

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Shipping

Increasingly, Canadian exporters are choosing intermodal transportation to get their product to the Mexican market. Several carriers have attempted to meet this increasing demand. Highway trailers can be shipped by rail, and marine transporters offer linkages with both rail and truck transporters. Intermodal transport will be facilitated by both CN's decision to construct a new tunnel under the St. Clair River between Sarnia and Port Huron, and by the recent enlargement of the Detroit-Windsor tunnel.

Intermodal operators offer a complete transportation package on a contract basis. They negotiate freight rates with railway and truck operators on behalf of the exporter. The introduction of intermodality has required many changes in industry practices, since traditional terminology and documents were developed for a single mode. The most important change is the need to have one of the carriers accept full responsibility for the entire shipment.