

**INGERSOLL-RAND CANADA (PRODUCTION EQUIPMENT GROUP)
ARO LIFE SUPPORT PRODUCTS**

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Keywords: ARO Life Support Products Division has been manufacturing, assembling, repairing, overhauling and testing life support equipment in Canada on a continuing basis since 1952. (Aircraft components, life support products).

History: Incorporated under the laws of Quebec, Canada in November 1942.

Capability/Products: The company is an important supplier to Military Forces, D.O.T. and aircraft manufacturers and is a qualified repair and overhaul facility for life support systems and components.

Products: Liquid Oxygen Converters, Oxygen Regulators, Masks, Test Stands, Portable Ventilators, Chemical Defence Components and Systems, Aircrew Helmets, Stationary and Mobile Nitrogen Generators and Aircraft Gaseous Oxygen and Cryogenic Systems.

Experience: Our current expertise is in the development, manufacture and assembly of protective systems for military aircraft, vehicles and for personnel against bacteriological and toxic chemicals (N.B.C.).

Current Market Activity: Our primary marketing activity is now being carried out with the introduction of our NBC protective systems for military vehicles, aircraft and personnel.

Rank Export Countries: U.S.A.

Market Strategy: Primary market is the U.S. Military Market and the Member Nations of the North Atlantic Treaty Organization (N.A.T.O.).

Plant Size: 42,000 square feet (12,000 square feet manufacturing, 16,000 square feet Warehouse). 14,000 square feet dedicated to divisional assembly/testing and support offices.
Average Work Force: 65 group employees, 11 of which directly associated with life support activity.

Gross Sales: \$25 Million (Group)

Export Sales: \$350,000

Ratio Commercial/Defence Exports: Defence

Qualifications: D.O.T., AQAP-4, U.S. D.O.T., FAA, C of C AQAP-9.

Date: August 5, 1992