services of the Jacques, Whitford Group and internationally by their affiliation with Fugro-McClelland BV. The company provides mobilization of specialized drill ships with geotechnical sampling and in situ testing capability, on-board geotechnical laboratory testing, onshore advanced laboratory testing, detailed characterization of sub-seabed geotechnical conditions, analysis of bearing capacity and deformations of gravity-based structures, piles and other structures founded on or below the seafloor, and geophysical and geotechnical services related to marine pipelines and cables. Their clients include national and international companies involved in offshore hydrocarbon exploration and production of marine cables and pipelines.

### John T. Hepburn, Limited

7450 Torbram Road Mississauga, Ontario Canada L4T 1G9

Telephone: (416) 671-2200 Facsimile: (416) 671-0499

Telex: 06-968793

Answer Back: jthepburn msga Contact: Ray Pillon, Vice President, Sales and Marketing

John T. Hepburn, Limited designs and manufactures machinery and equipment for the offshore oil industry (semi-submersible oil rigs and drill ships). Its products include mooring winches, windlasses and fairleaders which are capable of handling any size of wire rope and chain. With its combination traction winch/windlass for efficient handling of combination wire rope and chain mooring lines, Hepburn is a world leader in deep water mooring technology. The company also manufactures special cranes, including hydraulic BOP cranes for the positioning and servicing of blow-out preventer stacks and pipe handling cranes. Hepburn's Underway Replenishment Systems are available for vessels to offshore oil rig transfer.

#### Kilborn Inc.

2200 Lake Shore Boulevard West Toronto, Ontario Canada M8V 1A4

Telephone: (416) 252-5311
Facsimile: (416) 231-5356
Contact: L. Blake, Manager,
Business Development

Kilborn Inc. serves the oil refining, gas, chemicals, petrochemicals, manufacturing and minerals industries in Canada and abroad. Its services include process design, feasibility studies, cost estimates, detailed design, procurement and construction management. Recent projects and studies have been conducted in the areas of oil refinery process units, utilities and revamps; oil refinery waste management; environmental studies and installation of facilities; plastics compounding and extrusion; polymer chemicals; oil sands and heavy oil upgrading; and plant instrumentation upgrades and replacement. Established in 1947, Kilborn has provided services for more than 1 000 projects worldwide.

# King Equipment Manufacturing Corp.

1401 Dundas Street Woodstock, Ontario Canada N4S 7Z3

Telephone: (519) 539-6111
Facsimile: (519) 539-3860
Contact: Ron Ferrell, International
Sales Manager

King Equipment Manufacturing Corp. is a manufacturer and distributor of dependable utility and transportation equipment and is dedicated to an immediate response service. The company will analyze customer requirements and engineer a solution which will provide a cost-effective answer to customers' specific problems. Its broad trailer equipment is used for the transportation of a wide variety of payload. The company's trailer equipment includes pneumatic and liquid tanker trailers and low-bed trailers, ranging from 35 to 100 t. Its utility equipment includes digger derricks to 48 000 lb. capacity, stiff boom . cranes to 44 000 lb. capacity, material handling aerial devices to 85 ft., truck mounted winches, and hydraulic tools.

## Koch Engineering Company Limited

4750 Sheppard Avenue East Agincourt, Ontario Canada M1S 3V7

Telephone: (416) 293-3666
Facsimile: (416) 293-6409
Contact: W. Peter Barker, Executive
Vice President

Koch Engineering Company Limited is engaged in the design and manufacture of heat exchangers, including shell and tube type, plate and frame type, and hairpin double pipe/multitube type. Its principal markets are in the oil, chemical, natural gas, petrochemical and electrical power generation markets. The company has exported more than 1 000 exchangers to numerous countries worldwide.

## Kubota Metal Corporation, Fahramet Division

25 Commerce Road Orillia, Ontario Canada L3V 6L6

Telephone: (705) 325-2781 Facsimile: (705) 325-5887

Telex: 06-875587

Answer Back: FAHRAMET

ORIL

Contact: Allan Gillespie, Vice President, Marketing and

Sales

Kubota Metal Corporation is a custom steel foundry with centrifugal and static casting capabilities. Its facilities include complete non-destructive testing, machine shop and fabrication capabilities. Castings are produced in heat resistant, corrosion resistant alloys, as well as carbon and low alloy steels. For the oil and gas industry, Kubota produces bi-metallic tubing and manifolds, reformer tubes, pyrolysis coils, tube sheets and tube supports, and valve and pump bodies. The company serves most world markets.