Name:

Tracers Furniture

Address:

612 Waverly Avenue

Mamaroneck, NY 10543

U.S.A.

Contact:

Mr. Dennis Berger, President

Telephone:

914-381-5777

Fax:

914-381-4140

- Imports children's and metal furniture from Italy.
- Quality is a significant consideration in the decision to import.
- Has been very satisfied with Canadian products.
- Prefers brochures directly from the Canadian firm.
- Main inputs to the purchasing decision include recommendations from personal contact and trade fairs.
- Actively seeking sources of supply for children's furniture.