

RPTCL

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: ALGIERS

Market: ALGERIA

Sector : OIL & GAS EQUIPMENT, SERVICES

Sub-Sector: MACHINERY AND EQUIPMENT

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	250.00 \$M	200.00 \$M	150.00 \$M	150.00 \$M
Canadian Exports	5.00 \$M	10.00 \$M	7.00 \$M	10.00 \$M
Canadian Share of Market	2.00 %	5.00 %	4.70 %	7.00 %

Cumulative 3 year export potential for
CDN products in this sector/subsector: 60-100 \$M

Major Competing Countries Market Share

UNITED STATES OF AMERICA	40.00 %
JAPAN	30.00 %
FRANCE	15.00 %
ITALY	10.00 %
SPAIN	5.00 %

Current status of Canadian
exports in this sector/subsector: Small but expanding

Products/services for which there are good market prospects:

1. OIL-WELL SERVICING EQUIPMENT
2. OIL-WELL EQUIPMENT
3. DRILLING EQUIPMENT
4. PARTS: TRUCKS (KENWORTH, CLARK)
5. PIPELINE EQUIPMENT
6. PIPELINE SERVICING EQUIPMENT
7. TRUCKS AND CRANES
8. GENERATORS
9. SEPARATORS
10. VALVES