IV. YOUR BUSINESS VISIT

Advise and Consult the Trade Commissioner

When planning your first business visit to Peru, advise the Commercial Division of the Canadian Embassy in Lima of your trip well in advance of your arrival. Inform the embassy of the objective of your visit and include several copies of product brochures. It is very helpful if you work out the c.i.f. prices on at least part of your product range. You should also list any contacts you may already have with Peruvian business people and indicate whether you require appointments made in advance of your arrival.

Travel Documents

Canadian citizens may enter Peru on a tourist basis for 90 days with a valid passport. No visas are required, but such travellers must have proof of fully paid transportation out of Peru.

Travellers entering Peru on business must have a valid passport. A special permit is available for business travel by foreigners resident in Peru. Permit holders are allowed to leave the country and return as often as they like within a six-month period, although absence from the country may not exceed 30 days on each trip. The permit may be renewed only for a second period of six months.

A word of advice: If you are visiting Peru to appoint a sales representative, attend a seminar or a fair, and you are not going to collect any money in Peru for the work you are doing or sell any equipment, it is advisable to obtain a tourist visa. Foreigners with a business visa must present a letter to Peru's Ministry of Finance and have a local business person give faith that they do not owe any taxes to the Peruvian government. Only when you have received the authorization document will you be allowed to leave the country.

Internal Travel

Peru has a fairly well-developed road transportation network. The highway system is 52 100 km (32 559 miles) long, of which 10 per cent is paved. It connects all major cities and extends into adjoining countries. There are two primary highways: the Pan America Highway, running along the west coast from the northern to the southern border; and