

FANGY GOODS AND STATIONERY.

HOLIDAY GOODS BY A BIG FIRM.

H. A. NELSON & SONS CO., LTD., are showing an extensive line of dolls for the fall and holiday season, numbering over two hundred distinct kinds, in dressed, undressed, jointed kid, patent head, and including special dolls, such as "the



H. A. Nelson & Sons Co., Limited.

yellow kid," negroes, Chinamen, etc., with and without mechanical attachments.

Their line of tin toys is large also. Illustrated here is one of their latest ideas, "the balking donkey," which

retails at 50c. Other toys are the mechanical bird, climbing monkey, mechanical horses and carts, etc. In iron toys they have between thirty and forty patterns which have never been shown in Canada before. They carry the graphophone in stock, as well as a full complement of accessories for it. Their chinaware



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department contains many pretty things, and some of the patterns are entirely new. In fancy goods, they make a specialty of purses, pocket books, work boxes, albums, etc.

Their travelers are about to leave on their respective trips; in fact, a few of them have



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already started. The company's new catalogue, which is to be very complete, including every line they handle, from snowshoes

to solid silverware, will be ready by July 22, and they will have pleasure in mailing it to any dealer who will drop them a card.

Any of the trade who may visit Toronto or Montreal will be made most welcome at the company's sample rooms at either places, and also at the Grand Union Hotel, Ottawa, where their representative, Mr. Alfred Elliot, is generally to be found, or at 72 St. Joseph street, where their Mr. Frijon makes his headquarters.

IMPORTED PAPER, ENVELOPES, ETC.

In April, 1897, the new Canadian duties on paper, stationery, etc., went into force, and the monthly returns since then indicate larger importations:

	1896	1897	Duty '96	Duty '97
May.....	\$91,563	\$106,300	\$28,104	\$31,171
June.....	82,936	105,110	24,520	30,597
July.....	75,541	79,194	21,453	22,977
August....	68,975	78,029	21,108	23,419
September..	77,836	103,671	24,415	30,241
October....	82,940	80,847	25,916	26,975
November..	78,093	95,032	24,038	28,039
December..	78,663	89,923	23,682	26,333
	1897	1898	1897	1898
January...	69,019	84,737	22,440	24,836
February..	75,168	87,085	23,855	26,596
March.....	105,850	128,335	32,855	38,596
April.....	77,841	98,492	24,286	30,383
May.....	106,300	102,986	31,171	30,128

Totals.. \$1,070,725 \$1,248,741 \$327,893 \$370,691

This shows, during the thirteen months ending with May, 1898, an increased importation, valued at \$178,000, and a decrease in duties paid of about \$44,000.

AUTOMATIC ENVELOPES.

An envelope is on the European market which is closed without either gum or sealing wax, and it is said that it will hold tighter than either. When once it has been closed this new envelope cannot be opened without tearing. The outer flap has a tongue, which, on the inside, has a plait or fold. The tongue is inserted in a slot in the back flap, and, once in, the plait catches the edge of the slot and cannot be drawn. The harder one pulls the more firmly does the plait hold. In addition to the greater safety of this envelope, there is no trouble with gum. Both the new envelope and the machine for making it have been patented in Europe and America.

MIDSUMMER STATIONERY.

New designs in seasonable goods are always welcomed by the progressive merchant, and as midsummer stationery is now in demand, the Veloutine and Florentine cream and white velvet finish note paper

and envelopes offered by the Gage Company should be seen by the trade. This note paper and envelopes to match are put up $\frac{1}{4}$ ream and $\frac{1}{8}$ M. boxes respectively. Dainty and attractive in appearance, they are what ladies choose for outing trips, and should prove good sellers.

NEW TOYS, GAMES, ETC.

Nerlich & Co. have secured an extra warehouse this season to store their stock of



Fig. 2—Nerlich & Co.

goods, which is larger than usual. The range of toys, dolls, games, etc., surpasses that of previous years, and contains many interesting novelties for autumn, holiday and Christmas trade.

Among the novelties in toys may be mentioned articles of doll furniture, such as desks, wardrobes, whatnots, all up-to-date and in smooth finish, to retail at 25c. The

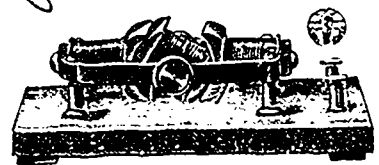
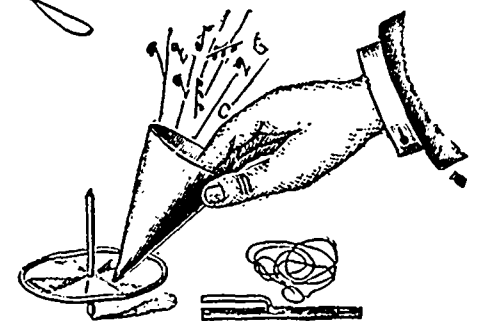


Fig. 3—Nerlich & Co.

prancing horse (see figure 4) is excellent. The parlor and bedroom furniture sets have the plush-covered chairs and marble topped tables. Sets of animals in boxes are a decided advance on the old Noah's arks. A toy repeating revolver has an automatic feeding string which enables 50 caps to be fired without reloading. This will retail for 35c.

The battleship savings bank is likely to have a run. The ships have the British

WORDEN'S PHONOGRAPH TOP.



The Latest Craze.

Fig. 1—Nerlich & Co.