- SANGUINET STREET—A well built stone front tenement, near St. Louis Square, lower dwelling contains six, and the upper eleven rooms. Less than a year built, well rented. Price \$5800. (637-3).
- SEYMOUR AVENUE—A handsome stone front cottage with extension kitchen, cemented cellar baser it, stationary wash tubs, Daisy it acc. Finished in cottonwood, natural color. Price only \$7250. (80-B).
- SEYMOUR AVENUE—Two stone front cottages extension kitchens, comented basement, Daisy furnaces, four bed-rooms. Frice only \$7000 each. (71-B).
- SHERBROOKE STREET WEST—A handsome corner house, containing all modern improvements, and in perfect order from top to bottom. A splendid position for a doctor, and in every way a comfortable and elegant house. Price only \$16,500. (815-3).
- SHERBROOKE STREET—A handsome stone front house, on the best part of the street; extension kitchen, Daisy furnace, basement entrance, laundry, fuel cellar and w.c. in basement; all modern improvements. (793-3).
- SHERBROOKE STREET—A full size stone front residence, on lot 26½ feet by 120 feet solidly built and in first-class condition throughout. Particulars at office. (40-B).
- sherbrooke street—A new stope house, carefully built under owners' supervision, on lot 25 feet by 139 feet with good stable in rear. Has all improvements, heated by Daisy furnace. Permits to view at office. (775-3).
- SHERBROOKE STREET—A .y comfortable stone front house, substantially built and in thorough order. Lot 25 feet x 128 feet. Price, only \$9,000. (120-B).
- SHERBROOKE STREET—Two selfcontained stone front houses, near University street would be sold at a very low price to a prompt purchaser. 110 B).
- SHUTER STREET—A first-class stone front house, corner of Milton street, on lot 29½ x 114 feet; house is 29½ x 5.5 feet and two story extension, heated by Daisy furnace, has all conveniences and mprovements, ten rooms on two floors, finished cellar basement. (166 B.
- ST. ANTOINE STREET—A 2½ story stone front house in best part of the street, in good order, will be sold on very easy terms, small cash payment down. Price only \$4000. (85-B).
- ST. ANTOINE STREET—A well built stone front tenement, in good order, and rented for \$540 per annum. A good investment. Price \$6775. 541-3).

impression very strongly of a well founded city, busy, prosperous, secure: undisputed in its supremacy and beautiful for situation. inland character of the river is lost as we enter the harbor, and see. chiefly the iron monsters of the open sea. No longer the dapper white lofty upper works of the inland vessel, but the sombre massive hulls and smoke stacks made to grapple with Atlantic storms. The "coup d'oeil" as the traveller passes up the harbor to the canal should be sufficient to impress upon the observer the importance and wealth of the city. Civic pride is no longer the local petty thing it once was, for in this case we feel that our city is the spokesman for our whole Dominion and we are proud to feel that it speaks in such grand tones.

## A YOUNG MAN'S CHANCES OF SUCCESS.

Business is no plaything. Business is earnest. Business is real. Business is exacting. He who would win in it must fight; and fight a good warfare, too.

Competition was never as keen in the world's history as it is to-day. Under competition, illegitimate as well as legitimate, merchants are being forced out of business and clerks out of employment. And we sometimes wonder when the end will come.

Naturally much wailing and gnashing of teeth are heard over this condition of affairs. In moments of weakness, men, Elijah like flee into caves of inaction, and declare, by implication if not in words, that they would rather die than continue to perserve. And if they do not persevere they do die.

Inaction is sure to induce dry rot; and dry rot is sure to induce dissolution in business' life as well as in animal or plant life. Proof of this is in evidence every day.

Manufacturers as well as merchants, employers as well as employees, are failing in their respective avocations for no other reason than that they are unequal to the task, through inability or inaction. of surmounting difficulties which arise in their pathway. Some of these difficulties are extraordinary; frequently they are only ordinary.

Every business man, every clerk, every young man whatsoever, will find lions of more or less aggressive natures in his pathway, and unless he conquesthem they will conquer him.

Getting around them will not suffice. That is only another way of giving them the victory. They must be grappled with until they are prevailed against. And with victory comes added

- ST. ANTOINE ST.—A substantial solid built house, near Guy Street, in good order. heated by Daisy farnace, 16 rooms, moderate price \$8,750.—194-B)
- ST. ANTOINE STREET—A substantially built 3½ story solid stone house, 29 feet wide by 40 feet deep with 30 foot extension; the lot is 29 feet by 140 feet, with good stable and coach-house, wide lane in rear. House is very strongly built and suitable for an institution, factory, etc. Price only \$6,500. (129-B).
- ST. CATHERINE STREET—A comfortable stone front house, near Bleury street, 12 rooms, hot water furnace, in thorough order. Price only \$6000. (705-3).
- ST. CATHERINE STREET—That valuable corner property of the First Baptist Church, having a frontage of 86 fect 4 inches on St. Catherine Street and 137 feet 10 inches on City Councillor street. The immediate vicinity of Phillips Square, which is now established as an important business centre, is rapidly coming into demand for business purposes. This property is the first corner east of Morgan's and on the same side of St. Catherine Street. Price and particulars at this office. (578-3).
- ST. CATHERINE STREET—A hand some stone front cottage, opposite Douglas Church, 9 rooms, hot water furnace, all improvements, in thorough order; well built and nicely laid out. Price only \$6,500. (150-B.)
- ST. CATHERINE STREET—A good atone front house, near Fort street, in good order; would be a good investment property. (152-B.)
- ST. CATHERINE STREET—A 2½ story rough stone front house, 25 feet by 38 feet, hot water furnace, 13 rooms, all in good order, good stable and coach house. Lot 25 feet by 150 feet. Price only \$9000. (723-3).
- ST. CATHERINE STREET—Five tenements and shop near St. Denis street, well rented to good tenants for \$900 per annum. A good investment property. (701-3.)
- ST. CHARLES BORROMME STREET. A brick building, forming corner of Lugauchetiere street, suitable for retail shop, and dwelling above. Lot 37½ feet by 48 feet. Price \$7000. (59-B).
- ST. DENIS STREET.—A cut stone front double tenement house situated in the upper part of St. James ward, in good order; upper tenement rented, and lower tenement occupied by owner. Price \$5000. Something less might be taken if sold by ist August. (B-198)
- ST. DENIS STREET—A cut stone front double tenement, well situated, easily rented and in good order. Price only \$4,800. (193-B.)