

P. O. Box 102,
Wolfville, N. S.,
8th. Jan., 1923.

Sir Arthur Currie, G.C.M.G., K.C.B., etc.,
McGill University,
Montreal.

My dear General:-

After Ferguson had informed me of the result of his conference with you regarding our Touring Agency proposition, we made every effort to get down to bed rock. With that end in view, and not having been able to make satisfactory arrangements in Canada, I got in touch with the American Express Company at their New York office.

As a result, they have signified their desire to co-operate with us in any tours which we may arrange. Moreover, they have undertaken to attend to all business dealing with steamship, rail, motor-car accomodation and to conduct our tours for us, either separately or in conjunction with their own whichever we may wish. In short, they have agreed to accept all responsibility from the time the ticket is sold and to look after the tourist from that day until his return to Canadian soil. This American Express management will, in itself, ensure decorum and satisfaction. For this service they are charging us set tariff rates varying from six hundred to nine hundred dollars, inclusive, according to the length of the tour. Our plans have been completed and our first sailing will be from Montreal on June 6th.

Following this plan, Ferguson and I will be able to attend to all financing, (which fortunately will not be great), and, I trust, from a modest beginning work up a reasonable amount of business.

We should, however, like very much to have your endorsation to the idea as we should like to have ourselves recognized as a semi-official Canadian Touring Agency in so far as our work connected with the Battlefields and war graves is concerned, - nothing more.