

connection, they identified a range of specific opportunities that should be actively pursued, including the possibility of joint ventures between Mexican and Canadian firms, and agreed that a joint meeting of government and business leaders should be held in the near future to carry this work forward.

Ministers devoted special attention to ways and means of furthering the growth of commercial relations between the two countries, and decided to establish a working group of officials which would meet from time to time to examine in more detail particular trade issues such as harmonization of statistics, grading standards and transport facilities. They emphasized in particular the importance of making more active use of missions and trade fairs, and it was agreed that it was desirable to develop closer co-operation including the exchange of information on trade opportunities between the newly organized Mexican Institute of Foreign Trade and appropriate Canadian authorities.

Mexican Ministers expressed an interest in developing sales to Canada of a number of products, in particular fruits and vegetables. They also asked that consideration be given to providing improved access on a seasonal basis for such fruits and vegetables.

Canadian Ministers expressed Canada's interest in increased Canadian participation in Mexico's industrial growth, particularly in those sectors in which Canada has special expertise and capabilities. They outlined the insurance and financing facilities that could be made available to further such activities. Mexican Ministers identified certain sectors in which Canadian investment would be particularly welcome.