## IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to the Arab Gulf States in the Middle East can be complex, and demands Canadian fish and seafood companies visit the region at least once a year, learn about the culture, and meet with potential importers, end-users, distributors, agents, and Arab Gulf State government trade officials. Canadian fish and seafood exporters must develop a network of contacts and establish close working relationships with key individuals.

In light of constantly evolving international circumstances, the following list of importers, distributors and end-users cannot be timeless or exhaustive. Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by importers and authorities in all of the Arab Gulf States.

Al Zinkawi Food Stuff Co. P.O. Box 32165 Safat Kuwait City, Kuwait 25552

Tel: 246-2311/22 Fax: 242-5828

Products: fish and seafood

Al Jahra Food and Supplies Company Limited P.O. Box 689 Safat Kuwait City, Kuwait 13007 Tel: 240-3062, 243-4136/3279

Fax: 240-3052

Products: fish and seafood

Al Mina Grilled Fish Showroom Salmiya Gulf Road, Souad Bldg. Kuwait City, Kuwait 20000

Tel: 571-2470

Products: fish and seafood

Al Kaseb Foodstuff Est. P.O. Box 4670 Dubai, United Arab Emirates

Tel: 9714 217 204 Fax: 9714 258 231

Products: fish and seafood

Al-Waha Gulf Int'l General Trading & Contracting Co. P.O. Box 28587 Safat Kuwait City, Kuwait Tel: {965} 243-3248

Fax: {965} 243-3249

Products: fish and seafood

Anees Trading Centre Lic P.O. Box 7532, Ruwi Oman, Muscat Tel: 968 795 703

Fax: 968 795 709

Products: fish and seafood

Bassi Fisheries P.O. Box 26645 Safat Kuwait City, Kuwait 13127 Tel: {965} 240-9585/4993 Fax: {965} 240-5026

Products: fish and seafood

Caribeen Trading Est P.O. Box 4978 Sharjah, United Arab Emirates

Tel: 9716 336 334 Fax: 9716 336 553

Products: fish and seafood

East Fish Processing Limited

P.O. Box 2741

Sharjah, United Arab Emirates

Tel: 9716 444 983 Fax: 9716 455 318

Products: fish and seafood

Etemadco Co. Limited Kuwait

P.O.Box 20078 Safat Kuwait City, Kuwait 13061

Tel: {965} 241-9151; 246-3116

Fax: {965} 245-8238

Products: fish and seafood

Faisal Al Nusif & Sons General Trading Company

P.O.Box 26611 Safat Kuwait City, Kuwait 13127

Tel: {965} 244-6002; 246-8543

Fax: {965} 245-3372

Products: fish and seafood

Fish Centre

P.O. Box 396 Manama

Bahrain

Tel: 973 233 808 Fax: 973 400 339

Products: fish and seafood