

437 - LONDON
TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER

UNITED KINGDOM

RESULTS REPORTED

QUARTER : 1

PREPARATION OF SECTOR PROFILES. NEWFNDLND
ENGINEERING MISSION. -SERVICING OF COS
POSITIVELY RESPONDING TO 9 MAR MAILOUT TO
170 OF \$400M+ TURNOVER. -ELECTRONICS SEMINAR
FOLLOW UP. -ADDITIONAL CORPORATE MAILOUT JUNE
19 TO COS OF BETWEEN \$200 AND \$400 M. -SERVICING
DHS INVESTMENT PROSPECTS. -CONTINUING RESPONSIVE
WORKLOAD.

13 PROFILES HAVE BEEN PREPARED, 5 FOREST PROD. ,
4 METALS & MINERALS, 3 FOOD & 1 OIL & GAS.
NUMBER OF J.V. 'S DISCUSSED.
OF 17 RESPONSES, 2 ARE CURRENTLY ACTIVELY ENGAGED
IN ACQUIS'N SEARCHES, 1 IS STILL CONSIDERING ACQ-
UIS'N, & THE REMAINDER ARE BEING PROVIDED INFO.
ANTICIPATED MAILOUT TO 1600 CO AWAITS PROVISION
OF INFO FM OTTAWA. - INITIAL RESPONSES. - 7 ACQU-
IS'N POSSIBILITIES REFERRED TO MCLEOD YOUNG, 2
GREEFILED & 1 JOINT VENTURE BEING SERVICED.

QUARTER : 2

QUARTER : 3

QUARTER : 4
