

POST : 433-OS/0

004-DEFENCE PROGRAMS, PRODUCTS, SERV  
NORWAY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

LIAISON CALLS ON ALL DEFENCE-RELATED IMPORT AGENTS, PRIME CONTRACTORS AND MATERIEL COMMANDS.

GREATER AWARENESS IN NORWAY OF CANADIAN EXPERTISE AND NEW AGENTS FOR FIVE CANADIAN FIRMS.

FOLLOW UP WITH MINISTRY OF DEFENCE AND PRIME CONTRACTORS AS RESULT OF DISCUSSIONS AT THE MOU RDP SC MEETING.

INCREASE SALES OF CANADIAN DEFENCE PRODUCTS IN NORWAY TO \$6 MILLION IN 1987.

MARKET ANALYSIS FOR DEFENCE PRODUCT SALES AND JOINT VENTURES BETWEEN CANADA AND NORWAY.

COMPREHENSIVE REPORT ON POTENTIAL SUBSECTORS FOR CANADIAN EXPORT DEVELOPMENT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 CANADA/NORWAY CO-OPERATIVE DEFENCE RESEARCH DEVELOPMENT AND PRODUCTION STEERING COMMITTEE MEETING.

DEFINED NEW PRODUCTS OF INTEREST AND AREAS OF CO-OPERATION FOR RESEARCH (SEE RDP CONFIDENTIAL NOTES OF APRIL, 1987).

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----