

TRADE TRACKING SYSTEM

22/07/13

WORKLOAD AND OFFICER SUMMARY

ACTIVITY REPORT

FOR QUARTER 4 OF FISCAL YEAR 1987

REGION : UNITED STATES

		NUMBER	% OFFICER-TIME	TOTAL-TIME	
			CANADA	LDC-ONS	PERSON-ONS
A. EXPORT ENQUIRIES	FROM CANADA	2004	13.31	26.68	19.60
	FROM <u>UNITED STATES</u>	2047	9.34	14.43	11.80
B. VISITS TO CLIENTS IN TERRITORY	VISITS	2262	11.03	10.34	10.47
C. EXPORT PROMOTION PROJECTS & EVENTS	FAIRS	138	4.68	13.94	9.27
	MISCELLANEOUS	111	3.34	7.23	5.15
	OTHER	131	7.37	2.03	4.34
D. COMMERCIAL / ECONOMIC REPORTS COMPLETED		233	3.93	2.19	2.89
E. INVESTMENT/PROMOTION ENQUIRIES	FROM CANADA	280	1.53	0.36	0.79
	FROM TERRITORIES	2392	6.44	2.88	4.34
F. TECHNOLOGY INFLOW FROM TERRITORIES	ARRANGED				
	ATLANTA				
	BOSTON				
	BUFFALO				
	DALLAS				
	NEW YORK				
	WASHINGTON				
	CHICAGO				
	CLEVELAND				
	DETROIT				
	LOS ANGELES				
	MINNEAPOLIS				
	SAN FRANCISCO				
	SEATTLE				
G. PARTICIPATION IN PROG-RENTS IN CANADA					
H. SERVICE REQUESTS FROM GOVT SOURCES-DEA REPLY					
	FROM OTHER GOVT SOURCES-CONTACTS				
	- REPORTS	74	0.51	0.72	0.40
I. ADMINISTRATION: PROGRAM MANAGEMENT & ADMIN.					
	LEAVE, PROFESSIONAL DEVELOP				
J. SERVICE TO OTHER MISSION PROGRAMS					
TOTALS			99.91	94.93	96.00

NUMBER OF BUSINESS VISITORS FROM CANADA : 2623
FROM TERRIT : 2777

NUMBER OF FIRM APPLICATIONS COMPLETED ON: 519

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 45
- LOCALLY-ENGAGED : 31