## TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM ACTIVITY REPORT FOR 3RD QUARTER OF 1986 (863)

Summary for POST: Wellington

## AVERAGE TIME ALLOCATION

|   | CANADA-BASED |           | LOCALLY-ENGAGED |           | TOTAL TIME     | HORKLOAD             |
|---|--------------|-----------|-----------------|-----------|----------------|----------------------|
|   | TRADE        | NON-TRADE | TRADE           | HON-TRADE | ALLOCATION (#) | (\$)                 |
| Activity  | I            | I         | I               | Z         |                |                      |
| A. Servicing Export Enquiries from Canada       | 22.0         | 0.0       | 41.0            | 0.0       | 1.48           | 315 (Enquires)       |
| from Territory                                  | 23.3         | 0.0       | 33.5            | 0.0       | 1.37           | 278 (Enquires)       |
| B. Export Promotion Projects and Events         | 6.7          | 0.0       | 0.0             | 0.0       | 0.20           | 4 (Projects/Events)  |
| C. Other Trade Development Activities           | 1.7          | 0.0       | 5.0             | 0.0       | 0.15           |                      |
| D. Promotional Projects                         | 22.7         | 0.0       | 7.5             | 0.0       | 0.83           | 9 (Fairs/Miss/Conf.) |
| E. Servicing Investment Development from Canada | 0.7          | 0.0       | 0.0             | 0.0       | 0.02           | .6 (Enquiries)       |
| from Territory                                  | 0.7          | 0.0       | 0.0             | 0.0       | 0.02           | 6 (Enquiries)        |
| F. Service to Government External Affairs       | 4.0          | 0.0       | 0.0             | 0.0       | 0.12           | 3 (Reports)          |
| OGDs, Provinces, ETC                            | 0.0          | 0.0       | 2.5             | 0.0       | 0.05           | 1 (Contacts)         |
| G. Administration Program Management            | 10.0         | 0.0       | 0.0             | 0.0       | 0.30           |                      |
| Leave, Professional Dev.                        | 7.3          | 0.0       | 7.5             | -0.0      | 0.37           |                      |
| Total TID Program                               | 99.1         | 0.0       | 97.0            | 0.0       | 4.91           |                      |
| H. Other Programs                               | 1.0          | 0.0       | 3.0             | 0.0       | 0.09           |                      |

Canadian Business Visitors: 43 Local Business Visitors: 124

Trade Officers: 5

Non-Trade Officers:

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS