#### The Commercial Men.

#### D. K. BOOK.

D. K. BOOK.

[D. K. Book is one of a number of travellers who rustle for business for the wholesaic clothing firm of Donald Fraser & Co., Winnipeg. He has been on the road for this well knowl house for upwards of a year and has been uniformly successful in his search for orders. Previous to engaging with the above house Mr. Book was in charge of the clothing and target departments. of the clothing and carpet departments of the Hudson's Bay company in their store at Portuge la Prairie, where he spent three years. Previous to his ac-



D. K. Book.

ceptance of that position he managed the Kaslo store of T. A. Gurland & Co., of Portage la Prairie and Kaslo. Co., of Portage is Frairie and Kaslo. Mr. Book came originally from Grims-by, Ontario, and has been in the west 10 years. His territory for Donald Fraser & Co. is the whole of Manitoba, which it will be seen is a task that calls for considerable energy on the part of a traveller who has to call part of a travener who has to can on every customer as often as the clothing men do. By way of an aside, it may be said that Mr. Book has just taken unto himself a wife, Miss E. A. Rateliffe, of Toronto, and is busy at present receiving the congratulatious of his numerous friends.

## ON THE ROAD.

- J. G. Stead, manufacturers' agent of Toronto, is among the travellers arriving in the city this week.

  L. F. Monypenny, representing D. J.
- Dignum & Co., spread his samples in the Nanton block this week.
- C. H. Fildes, of Waldron, Drouin & Co., was in the city this week with his spring samples.
- Al x. Munroe, western representa-tive of Knox. Morgan & Co., arrived in the city on Wednesday from the cast.
- H. G. Pooler, representing the Empire Cloak Co., of Toronto, was in the city this week on his regular trip through ta the coast.
- commercial traveller FI ishman, who sued the Canadian Paclic railway for \$20,000 because of the loss of one of his feet at Cassels, station in the Territories, lost his case at Vancouver, B. C., this week. The jury found that the accident was not caused by any act of commission or omission on the part of the company or its servants,

E. M Kailmeyer, of The R. Greene Manufacturing Co., arrived Tuesday from the east on his semi-annual west-

John R. Hall, who recently retired from the dress goods department of the Hudson Bay stores, to enter the services of Stobart Sons & Co. as outside traveller, was presented by his former fellow clerks Saturday evening with a gold chain and lockot, suit-bly engraved, as a mark of their es-teem. The gift was coupled with best wishes for future success.

wishes for future success.

A. L. Glipin, of Toronto, was in the city this week on one of his regular western trips, representing the Galt Knitting Co., Brook Woolon Co., of Simcoe, and Fiett, Loundes & Co. He reports that the Ontario mills are very busy and are behind with their orders. A letter which he received from the Galt Knitting Co., since arriving in Winninger, advised him that they would hardly be able to fill new orders before November first next.

#### MINING MATTERS.

#### NORTHWESTERN ONTARIO.

The Manhattan Gold Mining company is installing a compressor plant. The lifteen additional stamps now

being installed at the Olive will be in operation this month.

operation this month.

Tolephone connections have been made from Mine Centre to all the mines of the Bad Vermillion Lake group, including the Golden Star, Decca, Manhattan, Olive, Lucky Coon, Aria, Alice A, and many others.

The Gold Coin Mining Co. with a capital stock of \$500,000, is applying for incorporation to operate a property in the Scine River district.

A Duluth engineer, who has been engaged this summer in surveying the water power of the Seine from Sturgeon Falls to McManus Falls, a distance of eight miles, says there is a total drop in this distance of nearly 106 feet, of which 74 are in eight falls. It is feasible to construct at very small cost power plants for the generation of some 30,000 horsepower. and the character of the river will aid the undertaking materially. Work on the undertaking materially. a plant for the development of the power will begin shortly. Power will be furnished for the operation of the Alice A., Gold Bug, Emma Abbott and a number of other mines nearby.

# BRITISH COLUMBIA.

The Sunset mine on Copper Mountain, West Kcotenay, has been sold for \$40,000.

W. M. Chace, D. L. Brockway and R. L. House, carrying on business as the London Hydraulic company in Atlin district, have assigned to E. G. Tennant, of Atlin.

Ore shipments from Rossland mines for the week ended September 28 totalled as follows: Le Roi, 2,336 tons; War Eagle, 1,921 tons; Iron Mask, 252 tons; Evening Star, 120 tons, and Columbia Koetenay, 20 tons.

As soon as the new C. P. R. branch line from Cranbrook, B. C., to the North Star mine, is completed, which is expected to be next month, ship-ments from the mine will be commenced to the Trail smelter.

A. Gillis, representing Austin & Rob ertson, was in the city this week.

Thos Waldon, of Clare Bros. & Co., roturned Tuesday morning from On tario, where he had been called owing to the death of his father and brother.

E. M. Kallmeyer, of The R. Greene, Manufacturing Co., aprived Tuesday.

Builting turing Co., aprived Tuesday.

# Short Talks on AdvertIsing "

224 pages, 123 illustrations: sent postpaid on receipt of price. Paper binding, lithographed cover, 25 cents. Cloth and gold, gold top, unemedges, \$1.00.

CHARLES AUSTIN BATES
Vanderbilt Building New York

# Farms for Sale.

Couple of Unimproved Farms for sale in the Red River Valley District. Apply to The Commercial.

## **BUSINESS FOR SALE**

A good General Business for sale in a prosperous Town in the North West Territories. Stock carried about Six Thousand Dollars. Buildings to Rent or Sell.

Apply A. E. Care The Connercial, Winnipeg

## FLOUR MILL FOR SALE

In one of the best localities of Manitoba. Capacity, 60 bbls. per day. Everything in good running order and has an established trade. Price and terms very reasonable. For full particulars write to or call on STUART & HARPER, 760 Main Street, Winnipeg.

# TO ARRIVE

About the 15th September a line of BRIAR PIPES twenty-four shapes, assorted, straight and bent, guaranteed firsts, at \$36.00 per gross. Send us a trial order. Assortment of 24 for \$6.00.

# McGlashan & Waldon

Sanford Block

WINNIPEG

UM. FERGUSON

WHOLESALE

# Wines, Liquors and Cigars

8th ST., BRANDON



Catalogue and prices on application.

# WATT & ALBERT

268 McDermott Ave., WINNIPEG

P. O. Box 589.