

APPENDIX No. 1

For your information I will say, however, that four years ago, when we began building our telephone system in Muskingum county, the Bell Company was operating about 750 telephones in the county. They had never developed service in the rural districts and in fact absolutely refused to furnish telephone service to the farmers.

We began building our plant in 1901 and during the short period of time we have been operating our plant have very thoroughly developed not only the cities and villages, but the rural districts within Muskingum county.

The Bell Company charged \$48 for a business telephone on individual line, and \$36 for a residence 'phone. Our rates were established at \$33 and \$18 respectively. For the above prices a subscriber may have free service with more than double the number of subscribers formerly reached by the Bell Company, and for a 10 cent toll rate can talk to any town or toll station within the county.

We have at the present time connections with more than 1,150 farm line subscribers in their homes.

Good service at reasonable rates has caused our list of subscribers to increase steadily, and at the present time every line on our switchboard at this point is in use, and we are just completing arrangements for a party line service, which will enable us to take care of at least 1,000 additional subscribers.

Our rate for a two party business 'phone will be \$24 per year, and for a four party line residence 'phone \$12 per year.

Our earnings are sufficient to pay from six to seven per cent interest on our capitalization.

For further information concerning the various telephone plants in Ohio, I would suggest that you write to Mr. C. Y. McVey, general manager, Federal Telephone Company, Cleveland, Ohio, who has charge of a number of extensive plants within this state.

With kindest regards, and best wishes for the success of the movement in Canada, I am,

Yours very truly,
THE ZANESVILLE T. & T. COMPANY,
By J. B. RHODES,
General Manager.

No. 83.

EDWARD P. BAIRD,
President and Treasurer.

WILLIAM T. BAIRD,
Vice-President.

BAIRD MANUFACTURING COMPANY.

24 MICHIGAN STREET,
CHICAGO, ILL., May 24, 1905.

Select Committee on Telephone Systems,
Ottawa, Canada.

SIR WILLIAM MULOCK, Chairman.

DEAR SIR,—Inclosed find copy of our booklet describing our Secret Service Telephone System, which we promised to send you in a previous letter. We are also sending you under separate cover $\frac{1}{2}$ dozen copies of the same booklet.

As you will find described in the booklet, our Secret Service System not only gives the selective ringing and lockout but all locked out patrons have the privilege of giving in an emergency call without interfering with the conversation of parties using the line or being able to listen in. This we consider an important feature as it gives the locked out patron the privilege of calling the operator when a physician is wanted, or the fire department or for any other special reason.