

## Company Eligibility

In order to qualify for *Renaissance Eastern Europe Program* assistance, Canadian applicants must be one of the following:

- an incorporated business (federally or provincially) and currently established and operating in Canada
- an independent professional service firm
- a private sector trade association
- a profit-oriented Crown Corporation, Crown-owned company or provincial/municipal agency

All program participants must be judged capable of fulfilling the Program's objectives. Incorporated businesses and professional firms must:

- have been established and operating in Canada for at least three years
- have annual sales exceeding \$1 million (\$500,000 for professional service firms)
- have satisfactory marketing and managerial capabilities
- be financially able to successfully complete the project
- have an exportable product or service with significant Canadian content
- be export-prepared
- have visited the target country during the last twelve months
- be committed to sharing significantly in the equity and/or management of the project
- be registered in either the World Information Network for Exports (WIN Exports) or the Business Opportunities Sourcing System (BOSS) databases\*

*Renaissance Eastern Europe Program* assistance is not available to:

- government departments at any level, or their non-profit oriented agencies or affiliates
- educational institutions or their non-profit oriented affiliates and subsidiaries
- organizations or associations that do not represent profit-oriented companies

\* Applications for registration in these databases are available from Info Expo 1-800-944-4000, or from International Trade Centres across Canada (see p. 10).