

Southwind Manufacturing Limited

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Marketing Profile

Southwind Manufacturing Ltd. is a Nova Scotia based company specializing in the design, manufacture and installation of innovative refrigeration and dehumidification systems for the storage and processing needs of the lumber, fishing and fruit industries. For over 40 years, Clarence Hubbard, founder and former president of Southwind has developed refrigeration based equipment for on-shore processing as well as on board applications. Southwind recently developed a super refrigeration apparatus for military testing of submarine welds.

In the early 1970's Southwind developed a drying system for salt-fish based upon the principals of the heat pump. Since then the Southwind heat pump has become an industry standard. It is used in the majority of the major salt-fish plants in the Maritimes, and has been exported to Europe, the Caribbean, Asia, Africa, Thailand and Latin America.

The Southwind heat pump dryers are very efficient, using less than fifty percent of the energy required by conventional fuel fired dryers. They are independent of the ambient weather conditions and can be operated all year-round. The heat pump dryers produce a consistently high-quality product maximizing returns to plant operators. Competitors have yet to achieve the Southwind results of low operating costs, moderate capital costs and long-term reliability. Southwind has developed unique capabilities in drying. In response to clients' requests, the company has successfully adapted the heat pump to drying lumber, fruit, spice, leather, potatoes, squid, gravel, fish gelatin, various sea weeds and stock fish.

A few of Southwind's export customers are Armindao Rodriques, Portugal; Cottage Industries Ltd., Jamaica; Organic Produce Ltd., Guyana; and Nile Caribbean Foods Ltd., Grenada. They are currently building two fruit dryers for export to Singapore. Southwind Dryers are a Canadian technology of international standards.

Products/Services Available for Export:

Industrial Heat Pumps (Custom)
Lumber Dryers

Fish Dryers
Fruit Dryers