

now I'll give you the details and statistics I promised you then.

Last year Canada took 21 percent of your exports. That was equal to well over 150 percent of your sales to Japan and 100 percent of your sales to the whole of the European Community before it was expanded to include Spain and Portugal. With the expansion of the Community, I must admit that your exports to Canada are now a mere 85 percent of your exports to the 12 nations that now make up the EEC.

Compared with your other major trading partners, we take a higher proportion of the value-added merchandise that generates so many jobs in this country. In 1985, 77 percent of your exports to Canada were manufactured goods, and 25 percent of all U.S. exports of manufactured goods went to Canada. Your merchandise exports to Canada in 1985 equalled the value of your exports to some 150 other countries. Pause for a moment and think of that! And 41 percent -- almost half -- of your surplus on services was earned in Canada. Pause for a moment and think of that too!