

# Introduction

This report is a summary of the Trade and Industrial Development Program quarterly activities and results which were submitted by Canadian diplomatic missions abroad during the fiscal year 1991-1992 and published in four separate quarterly reports.

The political and economic environments in which our missions operate vary widely between regions of the world. Hence it is not usually valid to attempt to compare for example, the statistics of Moscow with those of Buffalo, even though each mission has seven trade program positions. Nevertheless there is a general consensus that the comparison within a geographic region holds some validity. Graphical presentation of the statistics has been provided to assist the reader to scan the relative level of activities and results within individual geographic regions.

The value of business reported relates to actual and completed transactions.