

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE : 35

POST : 503-MANILA

007-POWER & ENERGY EQUIP. & SERV.
PHILIPPINES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

THERMAL

MONITOR DEVELOPMENT OF SPECIFIC REQUIREMENTS UNDER ADB THIRD
POWER LOAN TO NPC & THE EIGHTH WORLD BANK POWER LOAN FOR 2X55 M.W
GEOTHERMAL PLANTS, AND REPORT TO CANADIAN EXPORTERS.

SEVERAL CDN COMPANIES EXPRESSED INTEREST IN
ONE OR MORE ASPECTS OF LOANS. CDN SHARE COULD
REACH \$5 - 10 MILLION.

ENCOURAGE CDN PARTNERSHIP ARRANGEMENTS WITH JAPANESE CONSORTIA
FOR CALACA II COAL-FIRED THERMAL POWER PLANT AND POSSIBLY FOR
BISLIG.

BOILER ISLAND PORTION COULD GO TO CANADA-
\$60-100 MILLION.

DETERMINATION OF POTENTIAL FOR CANADIAN CONTRACT SUPERVISION
CONSULTANCY WITH NPC FOR CALACA II PLANT.

CANADIAN COMPANY ACTIVELY PURSUING THIS
POTENTIAL OPPORTUNITY - WORTH APPROXIMATELY
2-3 MILLION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 INC. POWER TRANSMISSION & DISTRIBUTION MISSION.
FOLLOW-UP TO MARCH OUTGOING POWER MISSION. ENSURE
APPROVAL OF 2 CPPF STUDIES FOR POWER PLANT RE-
HABILITATION (SUCAT & ROCKWELL). CONTINUE SUP-
PORT OF CDN PARTICIPATION IN CALACCA II.

3 PHILIPPINE PART. ON MISS. (13-28 JUNE). CAE
BIDDING ON SCADA SYST. FOR MERALCO. SUCAT STUDY
APPROVED. ROCKWELL CPPF STILL UNDER REVIEW.
REPORTING ON NEW DEV., CONTINUOUS LIAISON WITH
BWC REP., VISIT WITH CHAIRMAN & PRESIDENT-NPC.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----