

REPORT 4
89/05/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :319-DAMASCUS

009-FOREST PRODUCTS,EQUIP,SERVICES
SYRIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

PULP AND PAPER PRODUCTS

INTRODUCTION OF CDN EXPERTISE TO SYRIAN AUTHORITIES IN CONTROL OF EFFLUENTS FROM PULP PRODUCTION FACILITIES.

POTENTIAL CONSULTANCY CONTRACT FOR CDN FIRM IF FINANCING CAN BE FOUND.

ASSESSMENT OF SYRIAN PROCUREMENT FOR FINE PAPER AND NEWSPRINT FOR LOCAL INDUSTRIES.

CONTINUED PENETRATION BY EXPORTERS SUCH AS UNI-PAPER AND IBMC IN MONTREAL N GEZA TENDERS

ASSESSMENT OF LONGER TERM REQUIREMENTS BY SYRIAN PULP PRODUCTION FACILITIES FOR UPGRADING OR EXPANSION OF EXISTING FACILITIES.

IDENTIFICATION OF LONGER TERM PROJECT OPPORTUNITIES FOR CDN PULP AND PAPER EQUIP AND EXPERTISE. EXTERNAL FINANCING REQUIRED.

VISITS TO EXISTING PULP FACILITIES IN NORTH OF SYRIA IN ORDER TO DETERMINE LONG TERM PRIORITIES.

ESTABLISHMENT OF CONTACT WITH PROCUREMENT OFFICIALS OF STATE ENTERPRISES FOR PULP AND PAPER PRODUCTION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

Continued contact with National Railways of Zinjibah (NRZ) re requirements for locomotives and coaches. Liaison with Ministry officials re potential sale of Challenger and Dash 8 aircraft.

Continued contact with Nat'l Railways of Zinjibah re requirements for locomotives and coaches. Liaison with Ministry officials re potential sale Challenger & Dash 8 aircraft.

Tender documents for Dash 8 requirement (177) over 8 yrs obtained and forwarded to NRZ. NRZ to be informed re financing remains obstacle for Challenger sale. NRZ expressed interest in Dash 8 aircraft. Tender details on Dash 8 that NRZ will shortly be published for supply 30 new diesel loco crating contracts. NRZ already in pos fact. Details coach requirement financing remains to be obstacle with Nat'l Air Zinjibah