

A LITTLE DANDERINE WILL MAKE YOUR HAIR LUSTROUS, SOFT, FLUFFY, ABUNDANT

Get a 25 Cent Bottle Now and Forever Stop Falling Hair, Itching Scalp and Dandruff

If you Wish to Double the Beauty of your Hair in Ten Minutes surely Try a Danderine Hair Cleanse

Your hair becomes light, wavy, fluffy, abundant and appears as soft, lustrous and beautiful as a young girl's after a Danderine hair cleanse. Just try this—moisten a cloth with a little Danderine and carefully draw it through your hair, taking one small strand at a time. This will cleanse the hair of dust, dirt and excessive oil and in just a few moments you have doubled the beauty of your hair.

A delightful surprise awaits particularly those who have been careless, whose hair has been neglected or is scraggy, faded, dry, brittle or thin. Besides beautifying the hair at once, Danderine dissolves every particle of dandruff; cleanses, purifies and invigorates the scalp, forever stopping itching and falling hair.

Try as you will, after one application of Danderine you cannot find any dandruff or a loose or falling hair, and your scalp will never itch, but what will please you most will be after a few weeks' use when you will actually see new hair—fine and downy at first—yes—but really new hair sprouting all over the scalp. Danderine makes the hair grow long, heavy and luxuriant and we can prove it. If you care for pretty, soft hair and lots of it surely get a 25 cent bottle of Danderine from your favorite druggist or toilet counter, and just try it.



FRUIT FOR NEW YEAR!

We offer recent arrivals:

- 350 barrels Choice Red Apples,
- 50 cases Sweet Oranges,
- 50 Kegs Sweet Grapes,
- 10 cases Choice Lemons,
- 50 cases Small Onions,
- Parsnips, Carrots and Beet.

Order in good time for shipping.

Edwin Murray

JUST RECEIVED:

CUBE SUGAR, in 1-2 cwt. cases.
Granulated Sugar, in 2, 1 and 1-2 cwt. sax.

Rice, in 1 cwt., 2 cwt., 14 lb. bags.

SAMSON CEMENT.

LOWEST PRICES.

A. H. MURRAY.

The Last Word

ABOUT

Overcoats

Is to Be Found in our New Models

CHESTERFIELD

AND

STORMAWAY.

Wholesale Only.

Nfld. Clothing Fcty., Ltd.

225 & 227 Duckworth St., St. John's.



THE CHARACTER

of my companies well warrants their abundant success. Their strength, their careful selection of risks and their promptness of settlement recommend them to all insurers. Consider also their favourable rates.

PERCIE JOHNSON,

Lower Rates.

Insurance Agent.

Advertise in the TELEGRAM

The Evening Chit-Chat

By MUTE CAMERON



"I have found that one of the best ways to get children into the habit of doing the right thing, is to try to make the right course of least resistance. I suppose that sounds obvious, but I know a great many mothers who waste much energy because they do not realize and practice that method."

So a woman who has been eminently successful in the difficult profession of motherhood puts one of the secrets of her success.

And this is the way she explains and illustrates that statement.

"I used to have the children keep their rubbers and overshoes upstairs in their own closets, so that they would not get them mixed. And all the time I was bothered by finding them left all over the house. It was always 'Bobby, why didn't you take your rubbers upstairs?' or 'Eleanor, this is the second time this week that I've stumbled over your overshoes.' Finally, I decided to make it easier for them to be orderly, and see if that wouldn't help. Father made a box for the rubbers of the whole family with a little compartment for each one of us, and we kept it in the back hall—now I almost never have any trouble."

"Then, again, I always wanted the children to put on aprons before they came into the kitchen to do anything. The girls had aprons of their own which they kept up stairs, and the boys were supposed to hunt up one of mine. Well, it seemed impossible to enforce that rule. It was: 'Oh, I was only going to make a little paste and I didn't want to go way upstairs for my apron,' or 'Oh,

bother, mother, I couldn't find any of our old aprons.' So finally one day after Eleanor had spilled a cup of milk down the front of her new dress, I had father put up five hooks right in the entry as you go into the kitchen—I had the girls bring down their aprons, and gave the boys each one of their own, and told them they were to hang their aprons on those hooks and were not to pass by into the kitchen without taking down their own and putting it on—you wouldn't believe the time in cleaning up their clothes that has saved me."

"That's two examples. I could give you a dozen more, but you see what I mean. Instead of wearing yourself out hammering at the children, trying to get them to do something hard or inconvenient, just study out how you can make what you want them to do more natural and easy—in other words, try to make the right course of least resistance."

Does this idea appeal to you as good?

It certainly does to me.

And right in my own life, I have an unconscious example of its efficacy. Last Christmas I had a small desk dictionary given me. During the last year I know that I've looked up ten words to every one I looked up during the time I had to go into the room, open the bookcase and pull down a heavy dictionary.

It is human nature to follow the course of least resistance. Much can be accomplished in training one's children and one's self to overcome this tendency. But much can also be accomplished by making the right course of least resistance.

Think and see if there is not some obstacle or some unsatisfactory condition in your household which might be overcome with a consequent saving of energy for you.

Red Cameron

No Man is Stronger Than His Stomach

A strong man is strong all over. No man can be strong who is suffering from weak stomach with its consequent indigestion, or from some other disease of the stomach and its associated organs, which impairs digestion and nutrition. For when the stomach is weak or diseased there is a loss of the nutrition contained in food, which is the source of all physical strength. When a man "doesn't feel just right," when he doesn't sleep well, has an uncomfortable feeling in the stomach after eating, is languid, nervous, irritable and despondent, he is losing the nutrition needed to make strength.

Such a man should use Dr. Pierce's Golden Medical Discovery. It cures diseases of the stomach and other organs of digestion and nutrition. It enriches the blood, invigorates the liver, strengthens the kidneys, nourishes the nerves, and so gives health and strength to the whole body.

You can't afford to accept a secret nostrum as a substitute for this non-alcoholic medicine of known composition, not even though the urgent dealer may thereby make a little bigger profit. Ingredients printed on wrapper.



Household Notes.

Never polish a piano with anything but refined linseed oil.

A mixture of borax and red pepper is good to rid closets of insects.

Verdigris can be removed from brass by the use of ammonia.

Nothing makes a finer polish for tinware than good wood ashes.

Medicine should never be left in sight of the invalid in the sick-room.

Jonglurs or daffodils are placed to advantage in a brass or copper urn or vase.

Undue consumption of tea, coffee, cocoa and chocolate will make the skin sallow.

To make sure that bread will rise in cold weather, warm the flour before mixing.

Shoes will last much longer if occasionally rubbed with vaseline when they are new.

A small quantity of chopped figs added to a nut and apple salad gives an excellent flavor.

A long-handled buttonhook should be kept in the laundry to clean the lint from the tub outlets.

The cheaper and lighter the pan the whiter and lighter your bread when you bake in a gas range.

Chiffon velvet is a most excellent thing for brushing a felt hat, whether a man's or a woman's.

For obstinate nose bleed put an ice pack or a cloth wrung out in ice water at the back of the neck.

Boiled rice or baked potato will go excellently with sweetbreads, and this dish is good for the sick.

A cloth shirt should never be hung up inside out, as this tends to crease it more than anything else.

To insure that potted plants will thrive, always have a little water in the saucer under the flower-pot.

When milk boils over on the stove, sprinkle on some salt at once. This will counteract the disagreeable odor.

Bronzes should be cleaned by rubbing with sweet oil. Rub dry with soft cloth and polish with chamolis.

After putting buttered paper in the cake pans, sprinkle in just a little flour. This will keep the cakes from sticking.

Gruel, when properly prepared, should be a little thicker than cream, and should be absolutely free from lumps.

A little alcohol rubbed on quickly will clean a dirty window better than soapuds; ammonia in wash water is equally good.

Physicians claim that sleep is more refreshing in a darkened room. It is well to accustom children from infancy to sleep in the dark.

Dampness will soon tarnish brass articles. But if they are kept in a dry and cool place they will remain untarnished for a long time.

Wet shoes should be stuffed with paper before they are put away. The paper will absorb the moisture and keep the shoes from becoming hard.

A flannel dipped in spirits of turpentine will be found very useful in

Sure Cure For Thrush

Worst Cases Yield To Douglas' Egyptian Liniment

Mr. J. L. Boyes, Secretary of the Napanee Driving Park Association has had a good deal of experience with thrush on horses' feet, and has tried various remedies. He writes:

"I have cured bad cases of diseased feet or thrush on horses with Douglas' Egyptian Liniment with two or three applications, after calomel, salt, coal oil, etc., had completely failed to do the work. I consider it a waste of time to use anything but Egyptian Liniment for thrush."

Such an emphatic statement from an experienced horseman speaks volumes for Douglas' Egyptian Liniment. Another man who has found it most effective is Mr. John Garrison, Morris, Ont. He says:

"One of my horses had thrush so bad that his feet became offensive, and the neighbors advised me to shoot him. Before doing so I decided to try Douglas' Egyptian Liniment, and in a short time my horse's feet were as sound as ever."

Twenty-five cents at all Druggists. Free sample on request. Douglas & Co., Napanee, Ont.

Fresh Air Sunshine Scott's Emulsion Happy Thoughts

Let these

Vitalizing Elements into your home; they are the simple means of keeping Nerves, Brain and Body strong, active, enduring.

There is no substitute for Fresh Air, Sunshine, Happy Thoughts or

Scott's Emulsion

ALL DRUGGISTS 11-63

cleaning the porcelain tub or sink. Kerosene will answer almost as well.

Brass polished only with rottenstone and oil will have a deep, rich yellow tone, while the acid polishes leave it whiter and more brilliant.

When packing, tie in bottle corks well and put the bottles in the middle of the trunk. If carried solidly in this way they will carry around the world.

Cold water with but little soap should be used for washing colored silks. If the color runs, vinegar should be stirred into the water until the color sets.

When coal is needed on the fire in the sick room it should be brought into the room in paper bags, which should be laid gently on the fire to prevent noise.

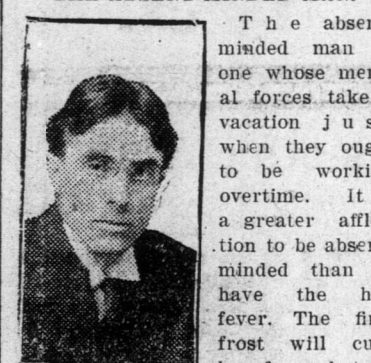
A teaspoonful of glycerine added to a gill of glue makes a cement that is a great convenience in the kitchen, and is especially good for fastening leather, paper or wood to metal.

Dr. de Van's Female Pills A reliable French regulator never fails. These pills are exceedingly powerful in regulating the generative portion of the female system. Refuse all cheap imitations. Dr. de Van's are sold at 25¢ a box, or three for \$1.00. Mailed to any address. The Scott's Emulsion Co., St. Catharines, Ont.

Sidewalk Sketches.

By H. L. RANN.

THE ABSENT-MINDED MAN.



The absent-minded man is one whose mental forces take a vacation just when they ought to be working overtime. It is a greater affliction to be absent-minded than to have the hay fever. The first frost will cure hay fever, but an absent-minded man will go through a hard winter and forget faster in the spring than he did in the fall. Some men have the faculty of detaching their mind and allow it to board around for several days, while others get along without any and make a noise like a vacuum cleaner. The absent-minded man is a great trial in the home. He is always forgetting whether his wife wanted satchet powder or nutmegs and usually compromises by ordering curtain poles. He is liable to go down cellar and forget what he went after until the furnace fire goes out. Some men are so absent-minded that they will stand up at the bar and drink all the rickies in the show case without remembering that it is their treat. Others are so forgetful that they can't recall that they loan until they happen to touch you in the same spot, when their memory returns with the copulatory air of a dinner guest who tries to drink out of his saucer and take part in the conversation at one and the same time.

The man who promises to send you a check is generally so absent-minded that he has borrowed umbrellas and ice rubbers scattered all the way from the Gulf Coast to the British possessions. When a man's mind moves out and gives him a little rest, he resorts to cheap fiction or Bernard Shaw, neither of which requires enough mental concentration to slow up a lake trout. The only cure for absent-mindedness is a severe course of home treatment by a wife whose muscular development has never been arrested.

Electric Restorer for Men Phosphonal restores every nerve in the body and vitality. Premature decay and nervous weakness are cured. Phosphonal will make you a new man. Price \$2 a box, or two for \$3. Mailed to any address. The Scott's Emulsion Co., St. Catharines, Ont.

Crowds Sliding.

Crowds of young people enjoyed themselves coasting last night on Robinson's and Kenna's Hill, as well as the King's Pinch. There was an excellent "run," many bob slides were in evidence and the bright moonlight lit up the landscape. Several also enjoyed skating in the open air on the suburban lakes.

Minard's Liniment Cures Distemper.

Best N. S. Coal!

Now Landing Ex S. S. SPICA.

1,800 Tons North Sydney Screened Coal

AT

\$6.50 per ton, sent Home.

'Phones. 748 and 20.

Newfoundland Produce Co.

Late Duder's Premises.

Limited.

1912—New Year Cards, Calendars, Diaries—1912

Never before did we have such a demand for Xmas Cards as this season, due entirely to the Wonderful value given in our "Royal Leap Year Packets." We now offer the same good value in New Year Cards.

The Sovereign Packet of 10 cards, only 10 cents. We name a few Art Calendars, no two copies alike.

The Crown Packet of 10 cards, only 15c. The Harrison Fisher Calendar 1912, \$3.90. The Henry Hunt do 1912, 3.90. Seaside, three engravings, do 1912, 1.00. Lampid Waters do 1912, 0.65. Eyes Lovell do 1912, 1.00. The Holy Family do 1912, 1.10. The Cathedral do 1912, 0.80. Scenes from Dickens do 1912, 1.50. Engagements Art do 1912, 1.50. Pictures from Shakespeare do 1912, 1.50. Oxford Illustrated do 1912, 1.50. The Leap Year Art do 1912, 1.75. Fey Calendars—8, 10, 12, 15, 20, 25, 30 and up.

And to arrive, a new supply of Collins' Office and Pocket Diaries for 1912, in all sizes. Standard Pocket Diaries, 1912. Let's Office Diaries—Octavo, Quarto and F. Cap. sizes.

Special prices in lots of 100 cards and up, assorted, to S. S. and Day School Teachers.

GARLAND'S BOOKSTORES, 177-9 & 353 Water St., St. John's.

We can show you THE GOODS, can give you THE CUT and STYLE and THE EXPERT WORKMANSHIP. The largest stock of

TAILORING GOODS

in the city All goods UP-TO-DATE. Mail orders given prompt attention. Samples and self-measuring cards sent to any address.

JOHN MAUNDER,

Tailor and Clothier, 281-283 Duckworth Street. ang2, eo

BLAIR'S

END OF YEAR CLEARANCE SALE.

Prices being CUT IN TWO.

Ladies' FELT HATS

Offered Regardless of Cost.

Prices now only 25c., 40c., 60. each

Ladies' Motor Caps in Serges and Cloth makes, self colours and tweeds. Regular 50c. to 90c. each; clearing now at only 15c. each.

GREAT BARGAINS OFFERING.

Ladies Flannelette Underwear, to clear previous to stock taking. Knickers from 30c. pair up; Underskirts from 45c. up; Combinations at 70c.

Remember we offer The Best Values in

Ladies' Fleece Lined Vests, procurable. They are first quality with long sleeves, buttoned fronts (pearl buttons), only 27c. each.

BIG REDUCTIONS

In Children's Coats to clear. Sizes: 27 inch, 30 inch, 33 inch and 36 inch. Please note that these are the only sizes we have left, and not very many of them and that the early buyers will secure these at money saving prices as well as

The Few LADIES' COATS

which we have left, and which have been marked down so as to ensure a clear up before stock taking. If you want to get one of these Coats you'll have to get there early.

HENRY BLAIR.