

fill up which a great amount of wax is always secreted whether there are any combs to build or not.

We will now show the relative cost of bulk comb to section honey. When we buy bulk comb supers and frames we have bought them to use for years. When we buy sections they are for only one season's use, whether they be filled with honey or not. Then we have to have costly separators, followers etc., that soon give out to be replaced. When we go to ship we have to have costly glass front shipping cases and these cases in turn packed in crates for shipment. When we pack section honey we have to take lots of time and patience to scrape the sections. When we pack bulk comb we buy cases of cans and cut the honey out into them. When we get ready to ship we have to pay a high rate of freight on section honey and more, than the risk of having a good part of it badly damaged or destroyed all together. When we ship bulk comb we get a low extracted honey rate and have the assurance that it will go through as safely as if it was extracted honey. When we go to prepare supers for the harvest, all we have to do to our bulk comb supers is to scrape the top bars a little and fasten in the foundation, but with section honey we have to make up shipping cases and sections and spend a long time putting the foundation in just right. When the supers are put on, the bees go to work in the bulk comb supers at once and in a big cluster and thereby forgetting to swarm, but with section supers the bees have to be carefully lured and coaxed into the supers and when they get there they are cut off into twenty-four or more small compartments, which they have to try to keep warm, and to get them sealed to the woods we have to crowd the bees and thereby losing honey. By crowding we lose equally as much

honey as we do when the supers are first put on by reason of the bees being slow to enter the sections. Just how much honey is lost by the bees being slow to enter the sections, how much is lost by crowding and how much is lost by swarming I am unable to say, but it is considerable.

You may take the items in the production of the two honeys from beginning to end and there is not an item that is not in favor of bulk comb honey, except solely in the matter of price received, but friends, where unbiased men have tried the production of the two honeys side by side and carefully taken into consideration every factor they have invariably found that they can make at least 50 per cent more money producing bulk comb and many have placed the per cent much higher.

There is another fact, not one of the men who once quit section honey have gone back to it. We were ourselves large section honey producers several years ago, but have been converted and have disposed of most of our section honey supers and to-day have a large pile of them awaiting a purchaser.

You may say, I have no trade or demand for bulk comb honey. I will say that all you have to do is to produce it and offer it for sale and you will soon have a trade that nothing but bulk comb will satisfy. You may say, I will have to ship my honey and what then?—there is no market for this new product? I will say take your honey to the cities and offer it yourself and you will find a ready and appreciative market and one that will next year demand more bulk comb and the grocerymen will have to order their supplies from you. There is no question but that a market can be found. The bee keepers of Texas have found a market for more than they can produce, and I take it that the bee men