

## INTRODUCTION

○ **I**N submitting this little book to the attention of the musical public, our aim has been to make it as brief as possible. The sales of Bell Pianos have reached a mark unparalleled in the history of piano building in this country. Just ten years ago we commenced the manufacture of upright pianos by surrounding ourselves with the best piano experts that money could secure from the musical centres of the world. That our first pianos were not experiments is fully attested by the testimonials shewn on the following pages.

During the ten years of our existence, almost Ten Thousand Bell Pianos have been made and sold, which is the best argument that the musical people give their preference to the "Bell." This record has never been attained by any other manufacturer in this country, and of this we are justly proud.

We have been successful in securing for Canada the exclusive right for the wonderful Orchestral Attachment, which is fitted only to Bell Pianos. This invention enables the performer at will to imitate 16 different instruments, and is regarded by prominent musicians as the most notable